

LEWISTON, AUBURN, AUGUSTA, GARDINER,
HALLOWELL, RICHMOND, WATERVILLE,
OAKLAND, DEXTER, FAIRFIELD, SKOW-
HEGAN, BATH, WINTHROP, FARMINGTON,
CANTON, BUCKFIELD, NORWAY, SOUTH
PARIS, FREEPORT, MECHANICS FALLS,
BRUNSWICK.

Leading Business Men

LEWISTON
AND VICINITY.

LEADING
BUSINESS MEN
OF
LEWISTON, AUGUSTA
AND VICINITY,

EMBRACING, ALSO,
AUBURN, GARDINER, WATERVILLE, OAKLAND, DEXTER, FAIRFIELD, SKOWHEGAN, HALLOWELL, RICHMOND, BATH, BRUNSWICK, FREEPORT, CANTON, BUCKFIELD, MECHANIC FALLS, SOUTH PARIS, NORWAY, FARMINGTON AND WINTHROP,

WITH AN
HISTORICAL SKETCH OF EACH PLACE,
ILLUSTRATED.

BOSTON.
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P R E F A C E.

"I am wonderfully delighted to see a body of men thriving in their own fortunes, and at the same time promoting the public stock, or, in other words, raising estates for their own families, by bringing into the country whatever is wanting, and carrying out of it whatever is superfluous. Nature seems to have taken particular care to disseminate her blessings among the different regions of the world, with an eye to their mutual intercourse and traffic among mankind, that the nations of the several parts of the globe might have a kind of dependence upon one another, and be united together by their common interests."—*Addison*.

In offering this book to the public the aim of the publishers has been to present in a concise manner the principal events in the history of this section of the State, and a brief review of its leading business interests.

In the following pages will be found descriptions of the immense manufacturing establishments, to whose influence Maine owes much of its fame as a manufacturing centre. We doubt if there is a section of New England, with the same population, whose manufactures are so celebrated the world over, as are those of Maine. The financial institutions and wholesale and retail houses described in this volume are also leaders in their particular lines, and their push and enterprise is rapidly extending the influence of this section of the State as a great trade center.

In conclusion, we beg to extend our hearty thanks for the liberal patronage this work has received. Our advance orders have necessitated the printing of *twelve thousand* copies to supply the demand.

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1888.

Introduction to Business Notices.

In the following pages will be found brief notices of the principal Business firms of the section under review. While the majority are old, established houses and leader in every sense of the word, we have mentioned others who, though recently established, are, through their enterprise and ability, deserving of notice. Abundant evidences of energy and talent have been met with in every department of commercial, professional and social life. We commend these firms as a whole, to the favorable attention of all into whose hands this volume may fall, believing that they well represent the business interests of this section of Maine.

THE PUBLISHERS.

is not surprising of course that the best appointed Millinery Establishments should be conducted by the gentle sex for a "man milliner" is apt to be more of a curiosity than he is an artist and in these days artistic talent is essential to the highest success in the industry alluded to. The establishment of which Miss A. Hacker is the Proprietress, located on Main Street is one of the best and most favorably known in this vicinity and the heavy and increasing patronage it receives is fully deserved, as a large and fashionable assortment of Millinery and Fancy

Goods are always to be found in the store, which is of the dimensions of 18x35 feet. Miss Hacker is a native of Brunswick and has carried on this undertaking since 1874. She has exceptional taste in the selection and arrangement of articles of Millinery and places her prices at such reasonable figures as to have built up a large patronage. Miss Hacker succeeded Mrs. J. M. Hacker (her mother) who carried on the Millinery and Fancy Goods business in Brunswick 39 years, having begun in 1842, she being the oldest Milliner in that town.

HISTORICAL SKETCH.

—OF—

BATH. ME.

NEW ENGLAND had many a romance in its younger years, which amid the mystic glamour of a primeval period would easily have developed into legend or myth or even epic song. But in no department of her life, perhaps, has there been more of romance and poetry than in the struggles and voyagings of her sturdy sons upon the sea, of the old sea port towns of the New England coast; and few attained higher prestige or were more broadly typical of the restless, enterprising spirit which accomplished so many victories on the seas of the world, than Bath, Maine, and though the ardor of that spirit has been cooled, or turned into other directions by numerous reverses, there still lingers in the old city many memorials of the sea-faring days of the past. The old town sprung indeed from one of the most prominent shipping towns of New England, being settled in 1718 by Thomas Elkins from Salem, Mass., who came here with several other stout-hearted pioneers and founded the settlement in that year. During all the following years of that troubled century the village grew steadily, though slowly, and though the Indians gave considerable and serious annoyance, it does not seem, as many others round about were, to have ever been abandoned. The men who had come here had the purest and strongest blood in their veins of that race who had dared defy a king and plant a settlement in an unknown wilderness, and they were not going to be thwarted in their plans by any number of "blood-thirsty Red-men or wiley Frenchmen." But for many years the struggle for existence, not to say progress, looked doubtful, and in 1750, at the turning point of the century, there were only about two dozen houses here, and the Indians were still menacing them with destruction in fire and blood. But the following years witnessed a gradual adjusting of the disturbing influences, and the little town began to grow

with more rapidity. In 1753 it was estimated that there were forty families settled here, and these formed the nucleus for a settlement which in a few decades had become one of the most important on the Northern part of the coast of New England. In 1760 the settlement had advanced to the dignity of erecting a meeting-house and seven years later the first settled minister, the Rev. Francis Winter was called, and



CENTER STREET IN 1889.

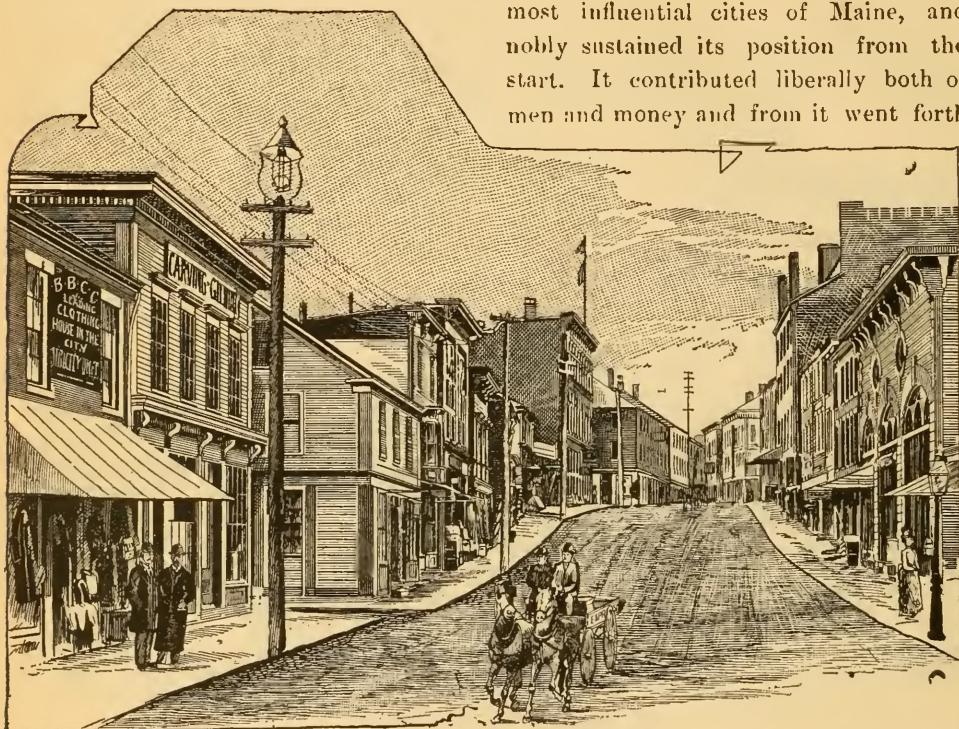
began a long and faithful work here. For a time in the middle part of the century, Bath might have been taken as an example of the famous Malthusian law of the geometrical progression of population, for in 1764 it had increased to over 400 and continued to do so up to the time of the Revolution.

The shipping interests of Bath are well worthy of careful study. As they developed the town saw some of its palmiest days, and the presence of its ships on all the waters of the world gave it an extended fame which has not died out at the present day, though the character of its industry has partially changed. It is a curious and noteworthy fact that the first vessel known to have been built in this country, was built at this spot. In 1607-8, the Popham Colony came here to build a vessel which, when completed, was called the "Virginia" after the Virgin Queen, and so far as known was the first constructed on the soil of the United States. The abundance of good timber and the excellent facilities for launching suggested to these early residents of the region the natural fitness which in after years developed so largely.

The aggregate number of ships built from 1781 to 1880 is 3,022, of tonnage 1,078,159, and the total valuation is \$54,375,809. The shipping reached its apogee in the decade just before the last war and how disastrously that struggle affected it. Since that time, however, it has shown signs of rejuvenated life and has grown with comparative steadiness up to the present writing.

In the War of the Rebellion, Bath maintained its traditional laurels with increasing honor. It had received a city charter in 1847, and in 1854, upon the formation of the County of Sagadahoe, had been made the county seat. By virtue of its great shipping interests chiefly, it had become at the beginning of the War one of the largest and

most influential cities of Maine, and nobly sustained its position from the start. It contributed liberally both of men and money and from it went forth



FRONT STREET IN 1889.

some of the most talented and able officers in the State Regiments. Its volunteers were chiefly enlisted in the 3d, 5th, 7th, 9th, 12th, 13th, 17th, 19th, 25th and 30th Maine Regiments, though it was represented in almost every one from the State. But the "pet Regiment" at Bath was the 19th, which was organized here, almost entirely composed of Bath men, and commanded by one of Bath's most prominent and honored citizens, Col. F. D. Sewall. This regiment served with distinguished honors at Fredericksburg, Gettysburg, the Wilderness Campaign and around Richmond in 1864 and '65. The honor list of Bath was very large and she was called also to mourn the loss of many of her noblest sons whose memory she has always tenderly cherished and fittingly perpetuated. Though a sufferer in her business interests from the great conflict, she never bated a jot of full patriotism and service and has since turned much of her enterprising spirit into other channels from those in which it ran before the War.

The city of Bath socially is one of the most famed in the State. The people are celebrated for their geniality and hospitality. The winter social seasons, unlike many parts of the Garden State which flourish only in summer, has a metropolitan atmosphere of social enlivenment and activity. The young people of the city have the

wide-spread fame of being the leaders in the social world of Maine, and the season here has innumerable features of enjoyment and improvement which only those who have passed one here can at all appreciate or expect. Besides its own numerous shipping, Bath is connected with Boston and Portland by steamer and the Maine Central Railroad.

LEADING BUSINESS MEN OF BATH, ME.

Samuel Anderson, Druggist, Front Street, Bath. The well-known moral, "Familiarity breeds Contempt," has an apt illustration in the light manner in which the public at large regard the services rendered by those carrying on the numerous Pharmacies now in operation. The honorable and conscientious dispensing Chemist holds a position which is at once precarious and arduous. He is called upon to fill prescriptions of every imaginable kind, scrawled so illegibly at times that a grocer could not fill an order for goods so poorly written, held responsible for any ill effects that may follow the administration of the medicine, and accused of extortion if he charges one third as much for filling the prescription as the physician asked for writing it. Are these statements overdrawn? Think a moment and then answer. Under such circumstances a Chemist who has faithfully and acceptably served the public for more than thirty years, deserves special mention, and we take genuine pleasure in noting the fact that Mr. Samuel Anderson has such a record, for he has been associated with his present enterprise since 1836, operations having been begun in 1847, under the name of Samuel Anderson, senior. Mr. Anderson is a native of this city; no resident business man is more generally known or more highly esteemed in all quarters. The premises occupied are located on Front Street, and include one floor and a basement, measuring 20x60 feet. The assortment of Drugs, Medicines, Chemicals, etc., is very complete and skillfully chosen, and prescriptions can be filled at short notice with absolute correctness. No precautions are neglected, and the prices in every case are made as low as the use of first-class materials will permit. Mr. Anderson carries, also, a full line of Trusses, probably the largest stock in the State, including all the latest improvements. Every desirable style and all the modern appliances obtained as soon as introduced in the market. Fits are warranted in all cases, at prices lower than in Boston or New York. His stock also includes Supporters, Elastic Stockings, Shoulder Braces, etc.

The H. W. Howard Printing Company, Bath. From the time of Gutenberg to the present day, printing has made wonderful strides, and even during the past decade improvements have been brought about that add decidedly to the beauty and the practical value of "the art preservative." The day of the amateur has gone by, and although amateur printing accomplished a great deal of good by bringing home to every business man the fact that printer's ink could be used in his occupation to advantage, it has also educated the public to detect the difference between good and bad work in the typographical line. It is the neatly printed Circular, the symmetrical Bill-Head, the tasteful and concise Business Card that gives evidence that the concern whose name they bear is fully up to the times, and with very few exceptions a slovenly Card or Bill-Head means a slovenly way of doing business. Therefore it is worth while to take a little pains to have your Printing done in the best manner. This Company being centrally located, with the best material to be had, and employing none but competent workmen, with its electric motors and fine machinery, is able to turn out the best grades of work. Their Brunswick Office, newly fitted up some two years since, and under the able management of G. M. Wheeler, is acknowledged second to none in the State. Located in the new public building this Company is prepared to fill orders at short notice, and its prices are such as will bear comparison with those quoted any where else on work of similar quality. Every effort is made to strictly keep all promises in regard to time of delivery, etc., and estimates on any desired line of work will be cheerfully furnished on application. For extent, quality, variety and general excellence they are unsurpassed. A number of hands find constant employment in attending to the wants of the firm's patrons, the trade extending all over this section of the State. The characteristics which regulate the policy of this reliable house are such as to entitle it to universal consideration. All orders are promptly filled.

William B. Olys, Ship Broker and Commission Merchant; Fire and Marine Insurance Effect ed; Ice, Hay, Bricks and Wood Bought and Sold on Commission, Front Street, Bath. That the Commission Merchant fills an important place in the community, is well-known to all who are acquainted with the facilities of exchange afforded in our cities, and as Mr. William B. Olys is prominent among those engaged in this line of effort in Bath and vicinity, it is but right that we should notice his establishment in our columns. Mr. Olys has an office on Front Street, and has carried on operations here since 1885. He buys and sells Ice, Hay, Bricks and Wood, on Commission, and those having such commodities to dispose of, might do well to avail themselves of his services, as his facilities are of the best, and returns are made with promptness and accuracy. Mr. Olys is a native of Bath. He holds a commission as Justice of the Peace, and gives prompt and careful attention to business coming before him in that capacity. A large Insurance business is also done, as Mr. Olys acts for a number of companies of undisputed solidity, and places Insurance on both Fire and Marine risks, also Life and Accident. Among the corporations represented are the following:—American of Boston, Phoenix of Brooklyn, Merchants' of Newark, New Hampshire of Manchester, Peoples' of New Hampshire, New England Mutual Life Insurance Company, Employers' Liability Accident Assurance Company and Marine Limited of London, England, etc. Insurance will be effected in any of these celebrated companies on the most favorable terms, and conscientious effort will be made to discharge all commissions with fidelity and dispatch, thus adding to the already high reputation which this Agency now bears. Mr. Olys also makes a specialty of Ship Brokerage Business, his facilities being unsurpassed for procuring Ice, Lumber and other charters for small and large vessels. Mr. Olys furnishes estimates for building new vessels, and old vessels are bought and sold by him.

Walter S. Russell, Dealer in Choice Meats, Staple and Fancy Groceries, 188 Front Street, Bath. If everybody in this vicinity has not learned, as yet, that there is a market carried on at No. 188 Front Street, it is certainly not because the enterprise is a new one, for the market in question has been in operation about sixty years. The present proprietor is not the founder, however, for he only assumed control in 1882, but already has largely increased the business done, and is the acknowledged leader in his line of business in the city. His business was formally conducted by his father, Mr. Chas. Russell, for fifty-three years. Mr. Walter S. Russell, the gentleman to whom we have reference, is a native of Bath, and widely known as a prominent and conservative business man. The premises utilized by him are of the dimensions of 70x55 feet, and are fully taken up by a large and skillfully selected stock of Choice Groceries, Meats, Fruits, Vegetables and Country Produce. Employment is given to two efficient and polite assistants, and callers may depend upon receiving courteous attention and honorable treatment. Mr. Russell makes a specialty of the furnishing of Choice Cuts, and

is prepared to cater to the wants of the most fastidious. He does not confine himself to this class of trade, however, but spares no efforts to make his store attractive to all. The advantages of trading with him will be at once apparent.

J. A. Winslow & Son, Dealer in Stoves, Ranges, Furnaces, etc., Broad Street, Bath. When it is remembered during how many months in the year artificial heat is required in our Maine climate, it will be seen that the question of heating facilities is a most important one. It is important in two ways; first, as regards health, and second as regards expense. The air we breathe has much to do, of course, with our bodily health, and on the Stoves, or Furnaces used is much of the quality of the air dependent. One can be poisoned as surely with impure air—air impregnated with coal gas, or air that has been breathed several times—as with any other noxious agent, and too much care can not be used, not only in the selection but also in the management of stoves, etc. When we come to the financial side of the question, we see that some Stoves supply more heat than others without consuming more coal; this proves that they are constructed on more scientific principles, and the combustion being more perfect, the economical Stove must be the healthful one as well. No house in this section of the State is better known in connection with the sale of Stoves and Furnaces than that of Messrs. J. A. Winslow & Son, for this enterprise has been before the public for about a quarter of a century, and its standing is beyond cavil or dispute. The firm alluded to acts as agent for the Smith Anthony Company, the Magee Furnace and Messrs. Wood & Bishop, and offers an unsurpassed selection of the very highest type of Stoves and Furnaces for the inspection of customers. Three floors are occupied, four assistants employed, and any desired advice or assistance will be cheerfully given. The store is located on Broad Street and is very convenient of access. Messrs. J. A. Winslow & Son are in a position to offer unsurpassed inducements, and they warrant their goods to give satisfaction.

Mrs. E. A. W. Rouse, Dealer in Millinery and Fancy Goods, Center Street, Bath. An establishment which well deserves mention among the foremost in this city, is that conducted by Mrs. E. A. W. Rouse on Center Street, and indeed it would be difficult to pick out a more truly representative enterprise than that to which we have reference. It has been carried on since 1853, and one is always sure to find the latest fashionable novelties here, for Mrs. Rouse deals in Millinery and Fancy Goods, and takes special pains to see that her customers have the most approved styles to select from. The premises utilized are of the dimensions of 80x50 feet, and are conveniently located and excellently adapted for the purposes to which they are put. The stock of Millinery Goods is always very complete, and includes both Trimmed and Untrimmed Hats and Bonnets in all the latest shapes. Ribbons, Velvets, Feathers and other Trimming Materials are dealt in largely, and prompt and polite attention is given to every customer. Mrs. Rouse makes a specialty of

Millinery Work to order and has an unsurpassed reputation for thoroughness and good taste in this important department. Employment is given to five efficient assistants, and when necessity requires, work can be pushed through at surprisingly short notice. Prices are very moderate, and this fact taken in connection with the uniform excellence of the work, accounts for the magnitude of the business done.

George A. Tuttle, Dealer in Fancy Dry Goods, Hosiery, Gloves, Corsets, Ribbons, Trimmings, etc., Bath. We wish to make this book as interesting and as useful to the ladies as to the "lords of creation," and no surer way of doing so can be found than to have it contain reference to such establishments as that conducted by Mr. George A. Tuttle, on Center Street. This gentleman sells Fancy Dry Goods, and it is the simple truth that no dealer in the city has more real inducements to offer to his patrons. To begin with, his stock is extensive and varied, also, comprising Hosiery, Gloves, Corsets, Ribbons, Trimmings, etc., as well as Jewelry, Toilet Articles, Infants' Wear of all kinds, Fine Knitting Yarns and Patterns, while a complete assortment of Choice Hair Goods is offered, which is worthy the careful inspection of those interested in artistic work of this kind. Mr. Tuttle was born in Tewksbury and began operations here in 1877. He has built up a thriving trade, and one of the most significant features of his business is the fact that his customers generally return again and again, being well satisfied with the treatment they receive. Care is taken to make only such representations as are warranted by the facts, and the prices are put at the lowest figure that circumstances will allow. Mr. Tuttle acts as Agent for Lewando's French Dye House, and sends goods to that establishment every Friday. The work done by Lewando needs no description here, for it is accepted as the standard wherever known. No exorbitant rates are charged, and entire satisfaction is guaranteed. Zephyr, Worsted and Fine Knitting Yarns, Embroidery Materials of all kinds for Fancy Work, the largest line of Designs for Stamping East of Boston.

First National Bank, Front Street, Bath. The banking facilities of so important a commercial center as Bath, must naturally be somewhat extensive and the city has thus far been very fortunate, both as regards the liberal manner in which these facilities have been provided and the able style in which they have been directed so as to do the most good. There is a more intimate connection between the mercantile and financial enterprises of a community than many people are ready to admit, and it is a fact that the most prosperous business centers are those in which the mutual relations of banker, manufacturer and merchant are most complete, fully developed. The First National Bank of this city has accomplished a great deal of good since its incorporation in 1863 and is doubtless destined to wield a yet more important influence

in the future. The secret of this success is—devotion to home interests. Not that the Bank has closed its eyes to all outside chances, and has not been able to see any good outside of Bath, but because after carefully surveying the field, home enterprises were invariably given the preference when such a course was possible. Owned and controlled by Bath men, the First National Bank has done its duty to the community, without jeopardizing the rights and property of stockholders. The President of the Institution is Mr. G. C. Moses, and the Cashier is Mr. W. D. Mussenden, both these gentlemen being natives of this city. The Board of Directors is composed of men well known to the majority of our readers as the following list will prove: G. C. Moses, H. W. Swanton, H. E. Palmer, A. Palmer, C. V. Miner, J. D. Robinson, M. G. Shaw, John R. Kelley and F. O. Moses. The Bank has a capital of \$200,000 and a surplus of \$50,000 and the last sworn statement made of its financial condition, proves it to be as thoroughly solvent an Institution as the most conservative stockholder could desire. This is the First National Bank incorporated in the State of Maine and was the sixty-first on the list in the United States.

James B. Drake, Ship and Insurance Broker. Granite block, Front Street, Bath. The gentleman whose card is printed above, ranks with the most widely-known business men of this section, for he has carried on operations for nearly a quarter of a century, and the nature of his business is such as to bring him in contact with all classes of people. Any defence of, or plea for insurance, must now be regarded as entirely unnecessary, for the experience of years has resulted in insurance becoming so universal, that the insurance expense account of a merchant, is looked upon as being as legitimate and necessary as his rent or tax bill. Mr. Drake represents a number of the strongest Insurance Companies in the world, and is prepared to furnish either Fire or Marine Insurance on the most favorable terms. The annexed list will give an idea of his resources, and after reading it, one cannot be surprised to learn that this is one of the most important agencies in the State. Royal Insurance Company; London & Lancashire; Liverpool and London and Globe; Phoenix of London; Ins. Co., of North America, Providence; Washington Fire and Marine, Hanover, Niagara, Northern, Queen, Continental, Westchester etc. Mr. Drake's office is centrally located in Granite Block, Front Street, and all desired information pertaining to Insurance matters will be cheerfully given on application. Policies can be issued at once and the instructions of customers will be carefully noted and faithfully followed. Another branch of Mr. Drake's business is the buying and selling of vessels, an extensive trade being carried on in this line. He is a large owner in vessels, managing ten or more himself, also a large stockholder and director in the Kennebec and Boston Steamboat Co. Associated as he is with prominent business men his circle of social and business friends is large.

Davis Hatch, Jr., Dealer in Boots, Shoes and Rubbers, Trunks, Bags, Valises, Sleigh Robes, Ladies' Furs, etc., 76 Front Street, Bath. Among the best-known business enterprises conducted in this city, mention must, of necessity, be made of that carried on by Mr. Davis Hatch, jr., at No. 76 Front Street. It is not at all surprising that this establishment is well-known, for Mr. Davis Hatch, senior, founded it over three-quarters of a century ago, and his son, Mr. Davis Hatch, jr., succeeded his father thirty years ago, and has spared no honorable means to keep it before the public. Boots, Shoes and Rubbers are among the more important articles in stock, and Trunks, Bags and Valises are also largely dealt in; Sleigh Robes, Ladies' Furs, etc., being extensively handled at the proper seasons. Mr. Hatch is a Bath man by birth, and is a member of the Free Masons. He employs two efficient and polite assistants, but gives close personal attention to the direction of affairs and is ever on the alert to add to the inducements offered customers. One floor and a basement of the dimensions of 20x65 feet are utilized, and the stock is plenty large enough to take up all the available space. The most prominent characteristic of goods bought at this store is their reliability. Mr. Hatch has always done business on the principle of giving his patrons all that they pay for, and taking pains to represent everything just as it is. He prefers to make no sale at all rather than to make one under false representations, and as a consequence, those who are familiar with his methods need no further guarantee than his simple word. His prices are as low as can be fixed on articles of similar quality, and those who wish to buy strictly reliable goods at the lowest market rates, will find it very difficult indeed to get more satisfactory results elsewhere. Davis Hatch, Jr., was the first man in the United States to manufacture and put up for sale Liquid Dressing for Ladies' Boots.

George W. Harrison, Dining Room, Front Street, Bath. It might seem at first thought, easy enough to manage a Restaurant, but there is no man who has had much occasion to patronize these places, but what will say that the really good ones are in a small minority. Why, is not for us to state. We may have our own theories on the subject, but our readers want facts rather than theories, and are naturally more interested in learning of one good Dining Room, than in hearing the reasons why a half dozen are not good. Therefore we will hasten to call to their attention the establishment conducted by Mr. George W. Harrison on Front Street, for this gentleman is one of the few who know how things should be done and spares neither time nor money in attaining satisfactory results. Mr. Harrison was born in Bath, and opened his present place of business in 1887. The premises measure 20x60 feet, and are nicely fitted up with all necessary facilities. But after all, the main point to be considered in an establishment of this kind is the food, and here Mr. Harrison comes out strong, for he supplies his customers with the best that the market affords, and takes measures to see that it is properly cooked and promptly and courteously served. Employment is given to two compe-

tent assistants and the comfort and convenience of patrons are looked out for on every hand. The prices here are very moderate, and a trial of the accommodations provided, will result in another call.

R. C. Harris, Dealer in Provisions, Groceries, Fruits and Vegetables, 106 Center Street, Bath. The gentleman whose card we print above has been engaged in his present line of business for just about twenty-one years, for it was in 1867 that he first opened his doors to the public. Of the comparative standing of his enterprise we need say but little; everybody who knows Bath at all intimately, knows of Mr. Harris' store, and there is not a Grocery and Provision House in town that is worthy of more unreserved commendation or that occupies a higher place in the esteem of the public. Mr. Harris was born in Brunswick and is a member of the Grand Army, having served as a Signal Officer in the Department of the Gulf during the Rebellion. The premises occupied by him are located at No. 106 Center Street, and measure 25x46 feet, being three stories in height. Employment is given to two experienced and well-informed assistants, and customers are at all times assured courteous attention and polite and fair treatment. Mr. Harris gives particular pains to supplying family trade, and the advantages he offers to those dealing with him are sufficiently pronounced to fully account for the heavy business done in this line. Provisions of all seasonable kinds are always in stock, and Staple and Fancy Groceries are also on hand in immense variety. Foreign and Domestic Fruits are very extensively dealt in, and Vegetables are sold in large quantities.

James H. Scott, Manufacturer of and Dealer in Harnesses of every Description; also Trunks, Bags, Valises, etc., Front Street, Bath. A thoroughly well-made Harness is not so often seen nowadays as it should be, for many manufacturers strive to produce a "cheap" article, rather than one that combines honest material and honest workmanship. Such harnesses are "cheap" only in name, for they have but little durability and are apt to give out at any time. To obtain a trustworthy Harness, one must patronize a trustworthy maker, such as one for instance as Mr. James H. Scott, whose place of business is located on Front Street. Operations were begun in 1878, under the firm name of R. Scott & Co., and in 1880 the present Proprietor assumed sole control. He is a native of this city and is a member of the Knights of Pythias. Premises measuring 20x50 feet are occupied and a fine stock of Horse Furnishings is carried, as well as a full assortment of Trunks, Valises, Bags and similar goods. Order work is done promptly, carefully and satisfactorily, and at prices that are reasonable and fair. Repairing is attended to at short notice and will be neatly and strongly done by skilled hands. Mr. Scott's Harness has the name of standing a deal of hard usage without giving out, and is therefore deservedly popular. He quotes low prices, considering the quality of the goods, and those who spend a dollar at his store, may depend upon receiving a full equivalent.

H. A. Bates, Dentist, Center and Front Streets, Bath. One of the favorite maxims of Americans is, "time is money," and it would be well for most of us if we realized that time is even more than money under certain circumstances. Promptness is especially desirable when taking action regarding the teeth, and if people would make it a rule to visit a competent Dentist at the first indications of decay or other trouble, there would be much suffering avoided, and the demand for false teeth would sensibly diminish. We are aware that about everybody has a sort of horror of being operated on by a Dentist, no matter how skillful and gentle he may be; but it should be remembered that there is no reason why the least pain should be experienced, provided you take time by the forelock, and do not delay until the keenly sensitive nerve has been exposed. It is an excellent idea to have the teeth examined at regular intervals whether they give any trouble or not; for by this means they are sure of being kept in first class condition, and any incipient decay can be immediately arrested. This course is being pursued by a greater number of people yearly, and is particularly advisable in families containing young children. The chief precaution to be observed is the choosing of a thoroughly competent practitioner, and such of our readers as reside in Bath or vicinity, will have little trouble in selecting such a man, for there are a number of skilled Dentists in the city, and one of the most deservedly popular of them is Mr. H. A. Bates, whose rooms are at the cor. of Center and Front Streets. This gentleman is a native of Oakland and is connected with the Odd Fellows and Ancient Order of United Workmen. He began operations here in 1870, and his record during the past eighteen years affords the most satisfactory proof of his ability. Dr. Bates was the first Dentist to introduce in New England the Dental Electric Vibrator for Painless Extraction of Teeth. Four rooms are utilized, measuring 20x35 feet, and the latest improved facilities are at hand, enabling work to be done quickly and thoroughly, and at the lowest possible rates.

J. A. Hamm, Proprietor Commercial House Center Street, Bath. One of those unpretending but excellently managed Hotels, which every experienced traveler likes to stop at, is the Commercial House, located on Center St., and kept by Mr. J. A. Hamm. Guests are made to feel at home here at once, and great care is taken to give no reasonable cause for complaint to any patron. The Hotel contains twenty-two guest rooms, and is three stories in height, the apartments being spacious, airy, well-lighted and comfortably furnished. It is the aim of the management to supply the table with an abundance of well-cooked food, and also to arrange the bill of fare so as to allow of all tastes being satisfied. That this purpose is fully carried out will be disputed by none who have made practical trial of the accommodations here furnished, and as this system has been so successful in the past, there is no fear but what it will be continued in the future. The Commercial House is very conveniently situated and is one of the easiest Hotels to reach in town. Traveling-men are shown particular consideration and we feel

that we speak the sentiments of many of them when we say it is worth while to "rush things" if necessary, in order to put up a day or two at this popular hostelry. The terms are very moderate, and one feels when paying a bill here as though he were getting the full worth of his money, cent for cent. The services are prompt and special instructions are carefully followed. A fine equipped Livery connected.

J. C. Piper, Manufacturer of Picture Frames and Dealer in Works of Art, Bragg's Block, Center Street, Bath. Philosophers tell us that everything that is useful is also beautiful, and from this point of view, even, a ton of coal may be said to have a beauty of its own; but the most of us are unable to appreciate the beauty of common articles of trade, and are obliged to visit such an establishment as that conducted by Mr. J. C. Piper, in Bragg's Block, Center Street, before we can find articles that are as beautiful as they are desirable in other respects. The gentleman to whom we have reference began operations in 1854, and is, without doubt, one of the best-known Manufacturers of Picture Frames, etc., in the city. He is a native of East Newfield, York County, Me., and has a large circle of friends in this vicinity. We need not tell our readers that a Frame exerts a very powerful influence on the effect of a picture, for this is well-known; but it may be advisable to state that as Mr. Piper has made a special study of this subject, he is thoroughly competent to choose such a Frame as will be best adapted to the Picture it is designed to inclose. Orders for Frames are filled at short notice, and prices are as low as the lowest. Works of Art, Artists' Materials, etc., are also largely dealt in, and all callers are assured prompt attention, goods being cheerfully shown and all desired information given. The premises occupied measure 20x45 feet, and contain a beautiful selection of Paintings, Chromos, Etchings, Photographs, Engravings, etc. The Stock is displayed to excellent advantage, and Art-lovers would do well to give it an early examination.

N. & W. C. Covel, Carriage Trimmers, Harness Makers & Dealers in Whips, Curry-Combs, Brushes, Blankets, Trunks, Valises, etc., Washington Street, Bath. There are a great many excellent Carriages and Harnesses made in Maine annually; but there are also many poor ones turned out, and it is necessary to use some discrimination in imposition is to be avoided. There is no need of arguing as to the advantages of a good Harness or Carriage. There are really but two kinds made—one that is valuable and one that is worthless—and we will simply say that an unreliable Harness or Carriage is not only dangerous but useless, and should be cast aside as soon as its weakness is discovered. It is easy to purchase strong and well-made goods of this kind, and a visit to the establishment of which N. & W. C. Covel are the proprietors, located at 772 and 774 Washington Street, will result in the inspection of as trustworthy work as is done in this country. Messrs. Covel are as moderate in their prices as they are thorough in their work, and economy is best served by paying a fair sum and getting something that will last. They have carried on

their present enterprise for many years, having started it early in the sixties, and are as well-known in Bath as though they were natives of that town, although they were born in Boston. Carriage trimming is also extensively carried on, and Repairing is done at short notice in a workmanlike manner, employment being given to three competent assistants and low rates are quoted. Carriages as well as Harnesses, also Whips, Curry Combs, Brushes, Blankets, etc., are dealt in largely, and not only staple goods but also novelties are to be found in stock.

Lincoln National Bank, Front Street, Bath. The National Banks of this State will, as a whole, compare favorably with those of any other portion of the Union, and are to be commended especially, for the liberality and good-judgement they show in encouraging local commercial enterprises. There are some exceptions of course, and there have been instances where Bank officials apparently preferred to aid out-of-town houses rather than those nearer at hand, even when the security in both cases was equally good, but this is fortunately of rare occurrence. We say fortunately, for it is undeniable that a Bank can exert a most effective influence in sustaining and building up the commerce of a community, and that too without ever endangering its own interests. Such of our readers as have watched the course of the Lincoln National Bank of this city since its incorporation in 1865, it being at that time the oldest Bank in Bath, need not be told that its management has ever been solicitous of local interests, for no observer could have failed to notice that the good of the community and that of the institution have been considered as identical. Other things being equal, the preference has always been given to home undertakings when financial aid was asked for, and under these circumstances, it is not surprising that Bath merchants and manufacturers should think highly of this Bank and those having it in charge. The President, Mr. Charles Davenport, and the Cashier, Mr. W. R. Shaw, are both personally well-known throughout the city, and it would be impossible to name two gentlemen in whom our resident business men would have more confidence. The Bank has a capital of \$200,000 and a surplus of \$40,000 its present financial standing fully justifies the choice of its officers and Directors. Directors: Charles Davenport, L. W. Houghton, Charles E. Patten, John S. Elliot, Charles W. Morse.

D. C. Gould & Co., Dealers in Groceries, Provisions, Flour, Coffee and Tea. Flour, Tea, Coffee and Spices a Specialty; Columbian Block, 182 Front Street, Bath. It is by no means the easy, simple thing it may seem to some, to carry on a Retail Grocery Store to the best advantage, and should any of our readers be disposed to question the accuracy of this statement, they may find proof of its truth in the many failures that occur in the line of business mentioned. But it is not of failures, but of success that we propose to treat, and a signal success is without doubt the establishment conducted by Messrs. D. C. Gould & Co., on Front

Street. The enterprise in question was inaugurated in 1875, and has not reached its present popularity without constant and intelligent effort. Both D. C. and W. C. Gould were born in Jefferson, Maine, and have had extensive experience in the Grocery business. They make it a point to carry as large, if not the largest first-class and complete stock of Ship, Family and Fancy Groceries at Wholesale and Retail of any store in Bath, and are thus able to fill orders without delay. The quality of the goods supplied by them are bound to be satisfactory, for they purchase only of well-known and reputable houses and handle standard articles. The premises occupied measure 30x100 feet also storage building 30x80 feet including cellar, and employment is given to three competent assistants. The Messrs. Gould's prices will always bear the severest comparison with those of other dealers, for they are careful and experienced buyers and are satisfied with a living profit. They also handle all kinds of Choice Fruits in their season. The Flour sold by them comes direct from the Mills. A specialty is made of Chase & Sanborn's, of Boston, Fine Teas and Coffees. The Messrs. Gould keep two nice teams very busy all the time. All goods strictly as represented or money refunded.

H. S. Lord, Sail Maker. Awnings, Tents, Flags, Rail Nettings, Steam Pipe Coverings, Hammocks, etc., made to order. Yacht Sails a Specialty, Star of the East Wharf, Bath. Sail-making is a branch of industry that requires especially close attention to detail, and there are few trades nowadays that are so independent of machinery and therefore so much affected by the individual skill of the workmen. A really good sail maker must have special fitness for the business as well as wide experience, and it is only when these are combined that strictly first-class work can be turned out. Mr. H. S. Lord of this city has the reputation of being one of the best sail makers in Maine, and indeed it only needs careful and intelligent inspection of the work leaving his establishment to show that this reputation is well-deserved. He is a native of West Brookville, and at the age of ten years commenced to learn the trade of sail-making with S. T. Mugridge of Rockland, Me., and carries on business on Star of the East Wharf, having begun operations in 1885. Mr. Lord makes a specialty of Yacht Sails and certainly there is no branch of his business in which skill is more needed. The most beautiful yacht owes a great part of her good looks to her canvas and the speediest and finest model would have but little chance in a race if handicapped by ill-fitting sails. Therefore it is important to have not only hull, but also Sails and Rigging designed and made by perfectly competent parties, and it is the general opinion of yachtsmen hereabouts that Mr. Lord has no superior in his special line. Two floors are occupied, measuring 20x100 feet and employment is given to from 7 to 16 efficient and careful assistants. Mr. Lord makes Awnings, Tents, Flags, Rail Nettings, Steam Pipe Coverings, Hammocks, etc., as well as Sails, and not only fills orders promptly, but also places his rates at the lowest possible figures.

W. W. Mason, General Trucking, Broad Street, Bath. No matter how complete the railway and steamboat facilities of a business center may be, the best results cannot be attained unless ample teaming facilities are also provided. In fact, it may be said that the more perfect the former service is, the more perfect the latter should be also, and the business men and citizens of Bath in general have reason to congratulate themselves on the efficiency of that furnished by Mr. W. W. Mason, since he began operations in 1854. This gentleman is a native of Bath and has a large circle of friends in this vicinity. His office is conveniently located on Broad Street, and orders left there will receive the most prompt and careful attention. Although a very large business is done, it is easily handled, for Mr. Mason's facilities are very extensive, ten assistants being employed. The horses and vehicles utilized are kept in first-class condition, and the system in operation is so perfect as to render mistakes and annoying delays very rare indeed. Merchants dealing in goods apt to be injured by rough handling, find it especially to their advantage to make use of the facilities provided by Mr. Mason, for his drivers and helpers are careful and experienced and take special pains with packages marked fragile or otherwise distinguished from ordinary freight. Not only Trucking, but Jobbing of all kinds is attended to in a superior manner, and as both light and heavy teams are available. All varieties of articles can be quickly and economically transported for Mr. Mason's charges are as low as his service is satisfactory. Mr. Mason is also agent for the Eastern Steamboat Co.

J. L. Douglas, Dealer in Men's and Boys' Clothing, Hats, Caps and Gent's Furnishing Goods, etc., under Sagadahoc House, Front Street, Bath. Strangers in Bath (or indeed in any other city) are frequently at a loss to know just where to purchase certain articles of which they stand in need, for while they of course desire to deal with a trustworthy house, still they do not feel like paying an extra profit for a name. Clothing and Gentlemen's Furnishing Goods are among the commodities in most common request and those stopping in Bath and wanting anything in this line, can possibly do no better than to visit the establishment carried on by Mr. J. L. Douglas, on Front Street, under the Sagadahoc House. This gentleman has had an extended experience in connection with the handling of Clothing, etc., for he has been identified with his present enterprise ever since 1862, it having been started in 1849 by Mr. John Ballou. Mr. Douglas is a native of Durham and is a member of the Free Masons. Of course he is well-known in Bath and vicinity, and his store is a favorite resort for the most careful buyers, as Mr. Douglas shows an exceptionally "clean" stock, no out of date articles being included. The store measures 20x45 feet, and a fine assortment of Men's and Boys' Clothing, Hats and Caps, Gentlemen's Furnishing Goods, etc., is always open to the inspection of those interested. Goods are cheerfully shown and as Mr. Douglas employs an experienced and efficient assistant, he is able to serve customers without delay.

Swanton, Jameson & Co., Dealers in Hardware and Ship Chandlery, Broad and Front Streets, Bath. One of the most extensive establishments of its kind in this portion of the State, is that carried on by Messrs. Swanton, Jameson & Co., at the corner of Broad and Front Streets. The premises occupied measure 40x70 feet and comprise three floors, all this space being required to accommodate the extremely heavy stock carried, which includes Hardware and Ship Chandlery, and is very complete in every department. The enterprise conducted by this firm was inaugurated in 1832, by Messrs. Hyde & Swanton, the present style being adopted in 1871. Messrs. J. B. Swanton, J. C. Jameson and H. W. Swanton constitute the firm, all of these gentlemen being natives of Bath. Both a Wholesale and Retail business is done, vessels being supplied at short notice, and the quality of every article sold being strictly guaranteed to prove as represented. No detailed description of the stock is possible in these pages, for the simple reason that lack of space forbids, the assortment on hand being so great that even a catalogue of it would have to contain a great many words. But it may be briefly described as being in keeping with the leading position which the concern enjoys, a position which is the legitimate result of earnest, intelligent and long-continued work. Customers are given prompt and painstaking attention, for employment is afforded to five efficient assistants and a great amount of business can thus be quickly disposed of. Low prices are quoted in each department, for no concern enjoys more favorable relations with producers.

John M. Clark, Undertaker, Casket ware-rooms Nos. 7 and 9 Broad Street, Bath. There is no question but that the establishment carried on by Mr. John M. Clark is one of the foremost of its kind in this State, and indeed it would be strange if such were not the case, for Mr. Clark began business a quarter of a century ago, and has since spared no pains to serve the public to the best of his ability. The premises made use of by him are situated at Nos. 28, 30, 32 and 34 Broad Street, and comprise two stores measuring 40x65 feet, six floors being occupied altogether. A very large stock of Caskets and Coffins is here carried, for Mr. Clark does an extensive business in the Undertaking line, and his facilities for filling orders without delay, are of the most effective character. He is prepared to supply everything needed on funeral occasions, and it is hardly necessary to say that he is in a position to supply anything in his line at prices as low as the lowest. His stock of funeral goods contains articles of all grades, and all orders are given equal care and executed with desirable promptness. Mr. Clark is a native of Limerick, Maine and is personally one of the most widely known of our resident merchants. His liberal methods have won for him many friends and his establishment may justly be pointed out as a truly representative one in every sense of the word. It deserves a prominent place in our columns and we take pleasure in giving it such a position.

Marine National Bank, Front Street, Bath. The condition of the banking institutions of a community, affords an accurate reflex of the state of trade in that section, for it is not possible to imagine a bank being flourishing and prosperous, when the industries and mercantile enterprises carried on in its vicinity are the reverse. For this reason, one acquainted with Bath and its present prospects, would naturally expect to learn that its banks were financially sound and extensive in resources, and that this is in accordance with the facts we need hardly say. One of the best-known institutions of this kind in the city, or for that matter in the State as well, is the Marine National Bank, and so intimately has this been connected with the business history of this community since 1864 (the year the institution was founded), that no work treating of that subject could be looked upon as complete, did it not contain as extended mention of the Marine National Bank as circumstances would permit. It is not however our purpose to speak in detail of the beneficent influence this institution has extended over the many local enterprises it has fostered. Our resident merchants know well the record of the bank in this respect, and could all the individual instances of timely aid rendered be brought to light, this record would be almost indefinitely extended. Suffice it to say that its managers have ever had the best interests of Bath at heart, and have acted with ability and zeal to advance those interests by all honorable means. The President of the bank, Mr. S. D. Bailey, is a native of Bath and has most acceptably filled the mayor's chair, while the cashier, Mr. H. A. Duncan, is also a native of this city. The institution has a capital of \$100,000 and is under the control of the following representative gentlemen as directors: S. D. Bailey, E. C. Hyde, P. M. Whitmore, H. W. Field, J. M. Hayes.

Charles W. Dunning, Livery Stable, Front Street, Bath. When inquiring about a Livery Stable, one of the first questions asked is "Are the horses good?" this being followed by "Are the carriages of modern style and easy riding?" Both these questions can unhesitatingly be answered in the affirmative, so far as the establishment carried on by Mr. Charles W. Dunning is concerned, for there is not a similar enterprise in this vicinity conducted on more liberal principles. Mr. Dunning has been identified with his present undertaking since 1860, and is one of the best-known stable-keepers in the State. He was born in this city, and is connected with both the Free Masons and the Odd Fellows. Premises of the dimensions of 50x80 feet are utilized, located on Front Street, and employment is given to two efficient assistants. Mr. Dunning's horses are carefully selected for the especial service required of them, and will be found docile, willing and quite speedy. He does not pretend to supply his patrons with race-horses, but he does seek to furnish strong and trustworthy animals that can give a good account of themselves on the road, and that are easy drivers. Nothing is so destructive to the pleasure of driving as to have to continually urge your horse along, and patrons of Mr. Dunning's stable speak in the

highest terms of the manner in which his horses get over the road without any forcing. His prices are low, and orders are promptly filled.

William Ledyard, Men's Youths', Boys' & Children's Fine Clothing, and Men's Furnishings, 48 and 50 Centre Street, Bath. Many of our readers can remember no doubt, when those who had any considerable amount of clothing to buy, could best serve their own interests by visiting Portland, or even Boston, as the prices quoted in those cities were more than enough lower than home prices, to make up for the expense of travel, etc. But this ceased to be the case some time ago, and it is but the simple truth that the retail purchaser of clothing can now get as much for his money right here in Bath as he can in any part of New England. Of course he must use common sense in placing his orders, for there are unscrupulous dealers here as there are in all cities, and there are others who, with the best of intentions, have neither the capital nor the business ability to compete successfully with better-equipped houses; but it is not difficult to judge as to the comparative merits of our local retail Clothing concerns, and many residents of Bath and vicinity have decided unequivocally in favor of that conducted by Mr. William Ledyard, at Nos. 48 and 50 Centre Street, opposite City Hall. The proprietor of this popular establishment is a native of Bath, and is connected with the Free Masons. He has carried on his present enterprise since 1888, and has already established an extensive and rapidly increasing trade two floors are occupied, each forty-two feet square, and an immense stock of Men's, Youth's, Boy's, and Children's Clothing, and Men's Furnishings is constantly carried. The nature of these goods and the general policy of the house are so well indicated by the guarantee issued by Mr. Ledyard, that we can do no better than to give it in full, as follows:—1st, That the prices of our goods shall be as low as the same quality of material and manufacture can be bought in New England; 2d, One price to everyone for same quality of goods, on same day of purchase; 3d, All goods to be exactly as represented; 4th, That the full amount of purchase money will be refunded in all cases where goods are unsatisfactory and are returned unworn and uninjured. This "covers the whole ground," and we can only add that in spite of the large business done, prompt service is assured to all, as employment is given to three efficient and polite assistants. Mr. J. C. Ledyard, father of Mr. Wm. Ledyard, can need no introduction to our Bath readers, as he has long been prominent in the community, being very extensively engaged in handling Real Estate, and having long been considered an authority in such matters. He is agent for the Cambridge Iron Roofing, which is guaranteed Fire and Water Proof, and has been thoroughly indorsed by underwriters in general. This Roofing will be furnished in quantities to suit, or will be applied at a moderate charge, satisfaction being guaranteed in either case, providing the explicit directions given are properly carried into effect. Mr. Ledyard's office is in his son's store, Nos. 48 and 50 Centre Street, and he will be happy to give full information on application.

Bath Savings Bank, Front St., Bath. While no doubt it is true that the opportunities for amassing a competency are not so numerous or so plain to see nowadays as they were half a century ago, still, it is within the power of the large majority of people to secure themselves against want if they go to work about it in the right way. Too many of us seek to win a fortune by one brilliant stroke, disdaining the building up of one little by little, but having a hazy idea that some day we shall have riches within our grasp and only need to reach out and pluck them. We set our minds on having a balance of ten, twenty, thirty or forty thousand dollars to our credit before we die, but never seem to realize that everything must have a beginning, and that the largest sum of money is made up of a number of single dollars. Few of us are financiers: not all of us have business instincts, but every man in health has within him the capacity for earning money, and the capacity to earn involves the capacity to save. To save, then, is within the reach of practically all, and so important is the formation of the habit of saving, that every working man should save something under all circumstances, if it be but a quarter of a dollar a week. Save all you honorably can and deposit it in a secure and well-managed Bank; then should trouble come you have some resource and feel that you have done your duty as a man, at least. Our Maine Savings Banks are, as a rule, worthy of the highest praise, and one of the most deserving of them is that which has been carried on in this city since 1852 under the name of the Bath Savings Bank. It has rendered efficient aid to thousands in the past, and has within it the capacity for a continuance of its noble work in the future, for it is managed with a rare combination of prudence and enterprise, and is thus enabled to give a good rate of interest without indulging in hazardous speculation. The names of its officers and trustees are those of well-known and representative citizens, and no stronger guarantee of the institution's good faith and worthiness could be asked than that afforded by the fact that the following gentlemen are responsible for its direction:—President, Chas. Davenport; Treasurer, J. H. Humphreys. Trustees, L. W. Houghton, J. H. Kimball, H. W. Swauton, E. B. Drummond, M. S. Briory.

Troy Laundry, Front St., Opp. Railroad Depot, Bath. Troy, New York, is famous as the home of the improved method of doing Laundry Work, now so popular throughout the country; but there are few establishments outside of the city mentioned that are so deserving of the title, "Troy Laundry," as that conducted by Mr. H. E. Hatch, on Front Street, opposite the railroad depot. Mr. Hatch is a native of Chester, Maine. He opened the establishment to which we have reference in 1888, and has already advanced it to a high position in the favor of the public. This success has been won by hard work and earnest determination, and is fully deserved, as all work has been received on the understanding that should it fail to give satisfaction, no charge would be made. Employment is given to five assistants, and orders can be filled at short notice, goods being sent

for and delivered free of charge. Special attention is given to Family Washings, and those housekeepers who wish to be relieved of the worst drudgery they have to perform or supervise, would do well to give Mr. Hatch's establishment a trial. Orders by mail will receive prompt and painstaking attention, and every effort will be made to sustain the high reputation for efficiency now enjoyed.

G. J. Mitchell, Dealer in Corn, Meal, Oats, Shorts and Middlings, Commercial Street, Foot of Broad, Bath. But little thought is required to convince anybody that the business of those dealing in Corn, Meal, Oats, Shorts, etc., must of necessity be one of the most important branches of commerce in the country. These articles are not merely commodities, they are necessities, and being both for man and beast, their consumption cannot help being very great. Bath has many concerns dealing in these goods within her borders, but not one of them is more deserving of all the confidence and patronage it receives than that carried on by Mr. G. J. Mitchell, on Commercial Street, Foot of Broad. This gentleman founded the undertaking in question in 1863, and has long since built up a thriving business and established a name for filling orders with promptness and intelligence that speaks volumes for the attention he gives to the interests of his customers as well as of himself. The premises occupied comprise two floors, and are of the dimensions of 45x45 feet. Mr. Mitchell handles Corn, Meal, Oats, etc., both at Wholesale and Retail, and is prepared to furnish any or all of these commodities in any desired quantity without delay. His prices are always as low as the lowest, and his goods equal to the best.

J. Varney, Dealer in Lumber, Front Street, North Bath. Of course everybody knows that Maine is a great Lumber State, but still, no one can really gain a correct idea of the vastness of this interest until he has traveled from one end of this section to the other, and seen with his own eyes the variety and extent of the establishments more or less directly connected with it. Some of these establishments are old and others are of recent date; but all of them, generally speaking, are prosperous, and many of Maine's most prominent citizens are concerned in their management. The firm of J. Varney was formed in 1839, and the volume of business done shows a constant and most gratifying increase. This concern deals in Lumber, both at Wholesale and Retail, and utilizes yard room of the dimensions of 100x150 feet, located on Front Street, Bath, the mill being located at North Bath. The most favorable relations are enjoyed with producers and the lowest market rates are quoted to large and small buyers. A large and varied stock is generally to be found in this yard, and many extensive consumers place the bulk of their orders here on account of the promptness and accuracy with which they are filled. Employment is given to four assistants, and customers are assured early attention and uniformly fair treatment. Orders for dimensions solicited and promptly filled. Satisfaction guaranteed.

Sagadahoc National Bank, Front St., Bath. The Sagadahoc National Bank is a great favorite with our resident business men, and deservedly so, for since its incorporation its policy has ever been to encourage legitimate local enterprises as liberally as circumstances would permit. Having been founded in 1863, it has been in operation nearly a quarter of a century, and has been largely instrumental in developing Bath's commercial possibilities to their present extent. There are probably few who have never been immediately connected with the management of a National Bank, who realize the difficulty of administering the affairs of such an institution to the general satisfaction of the community and to the profit of the Bank itself. The course to be steered lies between rash speculation and undue conservatism; should the first extreme be approached, there is a cry of alarm from the business public and confidence is badly shaken; while if too much caution be exercised the management will find themselves characterized as "fossils," and patronage will be transferred to a more wide-awake institution. It is the easiest thing in the world to criticize Bank management; but the number of those who are really competent to improve upon existing financial methods, is extremely small. The Sagadahoc National Bank is carried on by gentlemen who may fairly be considered as representative citizens, and their special fitness for their present duties is best evidenced by the high esteem in which the enterprise is held among those most conversant with its operations. The President, Mr. Franklin Reed, is a native of this city, as is also the Cashier, Mr. Henry Eames. The Board of Directors is made up of Messrs. Franklin Reed, Alfred Lamonte, W. F. Moses, H. F. Morse and John G. Morse. The Bank has a capital of \$100,000, and a surplus of \$30,000, and is in most excellent financial condition, being thoroughly well prepared for the carrying on of a General Banking Business. Its career has been a most honorable one, and its future gives every indication of being worthy of its past history.

B. B. C. C., Dealers in Men's, Youths' and Children's Clothing, Hats, Caps and Furnishing Goods, Bertram L. Filene, Manager, Front Street, Opposite Elm, Bath. The mystic letters "B. B. C. C." have occasioned a good deal of natural curiosity since they were brought before the public in connection with the popular Clothing establishment located on Front Street, opposite Elm, and many have been the guesses made as to what they stand for. They might mean "Big Bath Clothing Concern," and still be entirely justified by the facts, for there is not a house in this city dealing in similar goods that offers more genuine inducements to its customers. The proprietor of the enterprise is Mr. William Filene, who resides in Lynn, the manager being Mr. B. L. Filene, a native of Lynn, Mass. The "B. B. C. C." occupies two floors and employs three assistants, who give prompt and courteous attention to every caller, and carry into effect the guiding principle of the establishment—uniform politeness and fair dealing to all. This is emphatically a "one-price" store, and rich or poor, experienced or

inexperienced, are charged the same rates and used the same way. Men's, Boys' and Youths' Clothing is kept in stock in great variety, and one may visit this store with the full assurance that a perfect fit is to be had there. The garments dealt in are of new and stylish cut and materials, and are thoroughly well-made, being durable as well as handsome. A complete outfit may be bought here, for Hats, Caps and Furnishing Goods are all handled largely, and quoted at bottom prices. No more popular store can be found in town than this, and it is gratifying to record a success so intelligently worked for and so honestly won.

M. M. Lemont, Boots and Shoes, Centre Street, Bath. It is not an easy thing to carry a sufficiently large and varied stock of Boots and Shoes to enable all tastes to be suited, but experience will do wonders, and during the three years that Mr. M. M. Lemont has carried on his present establishment on Centre Street, he has gained a very accurate idea of what is wanted by those to whom he caters. His store is 20x45 feet in dimensions, and employment is given to two efficient assistants, thus assuring prompt service to all. Boots and Shoes of all descriptions are handled by Mr. Lemont, and if he cannot fit and suit you, you must be a very exceptional person. Of course the quality of the stock on hand is governed in a great measure by the time of year, but one is always sure to find within it, thick boots and thin boots, shoes for hard service and shoes for dress purposes, together with full lines of slippers, rubbers, etc. One popular feature of Mr. Lemont's management, is his guarantee that each article sold shall prove just as represented, and inexperienced buyers can depend absolutely on this warrant being lived up to in every respect. Repairing is done at short notice, and prices in every department are very reasonable.

S. J. Watson, Brass Founder, Broad Street, Bath. The art of casting metals has been brought to great perfection of late years in this country, and results are now attained that would have been looked upon as impossible a quarter of a century ago. Casting in brass is one of the most advanced departments of this industry, for this composition is comparatively easy to handle, and everybody has some idea of the immense variety of articles that are wholly or partially composed of it. A Brass Foundry that will compare favorably, as regards the excellence of the work done, with any similar establishment in this section, is that carried on by Mr. S. J. Watson on Broad Street. This industry was founded in 1868, and during the score of years it has been in operation, it has gained a reputation that is as high as it is well-deserved. Mr. Watson, who is a native of Castine, has always given close personal attention to every detail of his business, and has neglected no means to improve the efficiency of the establishment, and the record it has for uniformly superior work and prompt filling of orders, shows the result of such business methods. Two floors are occupied, measuring 35x85 feet. The most improved facilities are provided, and parties wishing anything in Mr. Watson's line, would do well to take advantage of his excellent work and low prices.

People's Twenty-Five Cent Savings Bank, Galen C. Moses, President, F. W. Weeks, Treasurer, Bath. An institution for which we feel a hearty respect, and which we take especial pleasure in calling the favorable attention of our readers to, is that whose title heads this article, the People's Twenty five Cent Savings Bank. It is well named. Since its inception a score of years ago, it has been carried on in the interest of the people, has been so managed as to conclusively prove that the intention of those having it in charge, is to provide a place where the public may leave savings and feel perfectly confident that they are even more secure than if in the custody of the owners. Thus there is an additional incentive given to save, and working men and women are made to feel that prudence and economy really pay in more senses than one. It is not high interest that should be regarded so much as safety, in the making of an investment by those of limited means, and the majority of working people, even though they do not enjoy the advantages for obtaining correct information on financial matters that some others may, thoroughly understand that under all ordinary circumstances, a high rate of interest and reasonable security are incompatible. Do not put your money into enterprises which promise fabulous returns; such chances would not require advertising were they genuine, and speculation should be left to those who can afford it. Then again, you want your money where you can get it at short notice in case of emergency, and the People's Twenty-five Cent Savings Bank is just such a place, all unnecessary formalities being avoided and prompt and polite attention being assured to all. The institution is in charge of Mr. Galen C. Moses, President, Mr. F. W. Weeks, Treasurer, and Messrs. James D. Robinson, John L. Kelley, R. S. Hunt and G. S. Preble, Trustees. These gentlemen require no introduction to our readers for they are all well known, and their place in the community is marked and high. Deposits approximating \$300,000 are held, and the surplus above actual liabilities amounts to some \$35,000 the resources of the bank lying in mortgages, Public Funds and Bank Stock almost entirely.

J. G. Washburn, Dealer in Musical Instruments, Pictures and Frames, Stationery, etc., 36 Center Street, Bath. The very handsomest furnished house that could be produced, would be bare and incomplete without the presence of pictures, and as there is no home so beautiful but what such works of art will improve it, so there is none so mean and humble but what a well chosen engraving or photograph can brighten it up wonderfully. There is no need of spending a great deal of money, unless one is perfectly able to do so, and in fact it is really surprising how far a few dollars will go in the purchase of Pictures and Frames. It is, however of no small importance to know where to buy, for there are dealers and dealers, and while some are very moderate in their prices, others seem to believe in keeping works of art out of the reach of common people. This is by no means the principle on which Mr. J. G. Washburn does business, and if you want proof of this, just visit his store at No. 36 Center Street;

you will find it well-stocked with Pictures and Frames of all kinds, and should you leave an order for a Frame, it will be filled at surprisingly short notice and at bottom rates. Mr. Washburn is a native of Massachusetts and a member of the Knights of the Golden Cross. He has carried on his present enterprise since 1886, and has already built up a flourishing trade. Artists' Materials of standard quality are dealt in in great variety, and Stationery is handled to some extent, while Pianos and Organs may be bought here to better advantage than at some much more pretentious establishments. Mr. Washburn carries a very large variety of Pianos and Organs, ranging in prices —Pianos, from \$150 up, and Organs ranging from \$50 up. These goods are sold for cash or on installments cheaper than the same quality in the Boston or New York markets. He also carries a large variety of Violins, Banjos, Guitars, etc.

Watson & Co., Dealers in Stoves, Furnaces, Ranges, Tin, Iron and Copper Ware, House Furnishing Goods, Galley and Cabin Outfits, Vessels' Stoves, Water Closets, Lead Pipe, Sheet Lead, &c., &c.; House and Ship Plumbers, 102, 104 Front, Head of Broad Street, Bath. The firm of Watson & Co., is a representative one in every sense of the word, and the magnitude of their business will compare favorably with that of any house in the State engaged in a similar line of trade. Operations were begun in 1853, by Messrs. S. J. & W. H. Watson, both of whom are natives of Castine, Me., and are well known personally throughout Bath and vicinity. The premises occupied are located at Nos. 102 and 104 Front Street, Head of Broad, and comprise three floors, each of which measures 40x65 feet. A very heavy and varied stock is carried, consisting of Stoves, Furnaces, Ranges, Tin, Iron and Copper Ware, together with House Furnishing Goods, Galley and Cabin Outfits, Vessels' Stoves, Water Closets, Lead Pipe, Sheet Lead, etc., the goods being obtained from the most reliable sources, and being guaranteed in every instance to prove just as represented. Employment is given to six efficient assistants, and House and Ship Plumbing of all descriptions will be done to order at short notice, and at a moderate price. The paramount importance of having Plumbing Work done in an honest and scientific manner, is now too generally understood to render it necessary to dwell upon the subject, for so many dangerous and even deadly diseases have been traced to defective Plumbing, that carelessness in this respect is inexcusable. Messrs. Watson & Co. have every facility at their command to do House and Ship Plumbing as it should be done. They have that knowledge of ways and means which can only come from experience, and they employ only skilled and trustworthy workmen, the result being that their work has an enviable reputation for efficiency and durability. The lowest rates consistent with the attainment of the best results, are quoted on large and small orders, and the rule "the best is the cheapest," is proved by the experience of their customers. The latest improved Stoves, etc., may be bought of this firm at the lowest market rates, and any information concerning such goods will be cheerfully given on application.

C. W. Clifford, Jeweler, Bath. The most of us find it plenty hard enough to get a living under the most favorable circumstances, and hence cannot afford to hamper ourselves in any avoidable manner. This being the case, what further argument is necessary as to the importance of carrying a reliable watch? "Time is money," says the proverb, and no man is in a position to waste his own or his neighbor's time with impunity. Without a reliable time-piece in your pocket, you cannot be sure of filling any agreement as agreed upon, and therefore it is of the utmost importance that everyone should own a dependable watch. It is not necessary to pay an extravagant price for an article of this kind, for modern invention has reduced the cost of watches wonderfully, and while time is now more valuable than ever before, the machines for measuring it were never so excellent and cheap. A good place to buy a watch is at the establishment of Mr. C. W. Clifford, located on Front Street. This gentleman makes a specialty of Waltham and Elgin Watches, but can furnish an article of any reliable make. He has carried on business here since 1877, and has built up a good business by low prices and honorable dealing. Mr. Clifford was born in Bath, and is a member of Polar Star F. and A. M., Montgomery and St. Bernard R. A. C., also Dunlap Commandery, No. 5, K. T. He served the City Council as Common Councilman in 1888, was re-elected in 1889. His store measures 20x40 feet, and his stock includes Diamonds, Jewelry, Silver Ware, Clocks, etc., as well as Watches. It is varied and skillfully selected, comprising fashionable novelties of the most popular description, which are quoted at very reasonable rates, as indeed are all the articles offered at this popular store.

James E. Haley, Lumber Yard. Dealer in Doors, Sashes, Blinds, Shingles, Clapboards, Laths, Moldings, Gutters, Ship Plugs and Wedges, Stair Posts, Rails, etc.; Contactor and Builder, Commercial Street, Bath. Among the best-known dealers in Lumber and Building Stock in Bath and vicinity, mention should be made of Mr. James E. Haley, who has carried on operations in this city (of which he is a native) since 1866. The premises utilized are located on Commercial Street, and include a Lumber Yard measuring 100 x 125 feet, and a building of the dimensions of 20x70 feet. Doors, Sashes, Blinds, Shingles, Clapboards, Laths, Moldings and Gutters, are very largely dealt in, together with Stair Posts, Rails, etc. Is also State Agent for the Patent Actinolite Cement Roofing, which is furnished and applied, and guaranteed fire and water proof. Mr. Haley is in a position to supply anything in this line at the very lowest market rates, and can fill the heaviest orders at short notice. Particular attention is given to Contracting and Building, and those contemplating the erection of a house of any kind, would do well to acquaint themselves with what advantages Mr. Haley is prepared to offer. He will furnish estimates on application, and, for many reasons which are too apparent to require detailed mention, is able to figure as closely as any builder in the State. Those dealing with him know that they are doing business with a responsible party, and this of itself is no small item to be considered.

M. S. Dunning, Manufacturer of Clothing, Bath. When a man visits a Clothing Store and buys a suit for \$7.00, \$10.00, \$15.00 or \$20.00, as the case may be, it is very rarely that he bothers his head about the system of manufacture which permits the selling of ready-made garments at from 25 to 50 per cent discount from custom prices. Yet this system is worthy of some thought, for it is the outgrowth of years of experience, and is as nearly perfect as human ingenuity can make it. One of its chief characteristics is the dividing up of operations into many specialties. One manufacturer makes coats, another pants and vests, and the help become so skilled in their special duties as to be able to carry them on with surprising accuracy and speed. Among the largest Clothing Manufacturers in this section, mention must be made of Mr. M. S. Dunning, for this gentleman employs nearly 200 hands, and turns out Coats by the thousands. He began operations in 1877, and his business shows a marked and gratifying increase annually. Notwithstanding the large scale on which operations are carried on, there is no confusion, for everything is reduced to a system and each employé is held responsible for the excellence of his or her work. Mr. Dunning is a native of Bath, and is very widely known among the trade. His productions are in active demand, for they are uniform in quality, and are always thoroughly and durably made. Mr. Dunning also keeps for sale or exchange, the best makes of Sewing Machines in the market, at prices that defy competition.

S. L. Farrar, Manufacturer of Stoves and Tin Ware, Ship Plumber and Pump Repairer. Stove Repairing and House Work of all kinds done with neatness and dispatch. Stove and Range Linings constantly in stock, Haley's block, Centre Street, Bath. The enterprise carried on by Mr. S. L. Farrar, in Haley's Block, Center Street, was started in 1879, and has since become one of the most prominent of its kind in the city. Mr. Farrar is a native of Sears-mont, Maine, and is connected with both the Free Masons and the Odd Fellows. He handles Stoves and Tin Ware in general besides doing Ship Plumbing, Pump Repairing etc., and acts as sole agent for the celebrated "Elmwood" Range, which in the opinion of many experienced housekeepers, combines more good points than any other stove in the market. Each of these ranges is sold under a strict guarantee that it will do all that is claimed for it, with proper handling, and the price will bear comparison with that at which any first-class range can be sold. Mr. Farrar gives especial attention to Stove Repairing and family work of all kinds, and can fill such orders at very short notice in a thorough and workman-like manner. A full selection of Stove and Range Linings is constantly in stock, and Stove goods in general are offered at bottom prices. Employment is given to two competent assistants and callers will be treated courteously and waited upon promptly. Any desired information will be cheerfully given, and those thinking of buying a range, will best serve their own interests by investigating the merits of the "Elmwood."

A. F. Williams, Grocer, Center Street, Bath. There is probably not a more firmly established business enterprise in this city than that carried on by Mr. A. F. Williams on Center Street, for this undertaking was founded in 1869, and known by the name of L. Williams & Brother, corner of Vine and Washington Sts. The firm was dissolved in 1879, L. Williams continuing at the old stand. A. F. Williams bought out the store on Center Street occupied by E. H. Turner and went into business for himself, one door from his present location, where he continued for four years, his business in the meantime had so increased that a larger store was a necessity. The one he now occupies at 69 Center, was newly constructed, and, like its predecessor, is full of the best goods the market affords. Mr. Williams is a prominent member of the Odd Fellows and has a very large circle of friends throughout the city and its vicinity. He handles Groceries and Meats in great variety, and occupies premises measuring 20x60 feet. The stock on hand is complete in every department and is well worthy of inspection, for it has been selected with care, especially for first-class trade, and is offered at the same prices often quoted on inferior goods. Sugar and flour are two of the most staple commodities that can be named, and there is no household but what makes more or less extensive use of them. Mr. Williams supplies either in quantities to suit, and we ask particular attention to the Flour, Corn, Meal, and Grain of all kinds. Butter and Cheese are specialties of this house and of the very finest quality. The Finest Patent Roller Flour and the Common Grades are sold by the bag or barrel at absolutely bottom rates. Teas and Coffees are also dealt in largely, and the assortment of Canned Goods on hand is of choice quality, and is deserving of examination.

J. F. Hayden, Coal, Wholesale and Retail, yard, Commercial Street, north of Boston Steamboat landing. Office, opposite Sagadahock House, Bath. The old saying "an ounce of fact is worth a ton of theory" is as true as it is old, and cases come up daily to prove that this is correct. Some people say that Coal can be bought to as much advantage of one dealer as of another, when similar quantities are ordered; this perhaps may be theoretically true—practically, the reverse is the case. It does not require a very extended experience to convince any person that more genuine satisfaction is to be had from placing orders with some houses than with others, and when Coal is wanted, there is no establishment in Bath, that it is more profitable to patronize than that conducted by Mr. J. F. Hayden. This gentleman has an office opposite the Sagadahock House, and the yard is located on Commercial Street, north of the Boston Steamboat Landing. This yard covers about half an acre and contains storage capacity for 4000 tons of coal. Mr. Hayden is a native of Bath and has been identified with his present enterprise since 1879. He handles Coal very extensively, doing a wholesale and retail business, and employing five competent assistants, while the lowest market rates are always quoted by Mr. Hayden, the quality of the Coal furnished is strictly reliable, and as consumers appreciate good Coal,

good weight and good service, it is not to be wondered at that this, is one of the most largely patronized enterprises of this kind in this vicinity.

Spinney & Hayes, Manufacturers of and Wholesale and Retail Dealers in Confectionery, Nuts, Figs, etc. 152 Front Street, Bath. Messrs. Spinney & Hayes began operations in 1883, and the magnitude of their present business proves that the public are quick to appreciate genuine merit and enterprising methods; for the firm in question have striven from the first to handle only dependable goods, and to offer the best possible service to their patrons; and the degree of success attained is significantly indicated by the prosperity noticeable in connection with their establishment. The concern is made up of Messrs. E. E. Spinney and F. W. Hayes, both of whom were born in this city. They are manufacturers of and wholesale and retail dealers in Confectionery and Ice Cream, and also handle Nuts, Figs and Foreign and Domestic Fruits very extensively. The premises utilized are located at No. 152 Front Street, and comprise one large apartment measuring 40x22 feet, and a work-room of the dimensions of 15x25 feet. A very large and varied assortment of Confectionery is constantly on hand, and as the firm are manufacturers as well as dealers, it is obvious that they are in a position to know and to guarantee the quality of the goods composing the same. Pure, fresh Candy, free from injurious flavoring matter, will hurt no one, and we take pleasure in calling the attention of our readers to the Candies etc., offered by this firm, for we are confident that they are healthful, and we know they are delicious to the taste. The prices quoted are very low, and every caller is assured prompt and polite attention. Messrs. Spinney & Hayes have the best of facilities for large or small orders.

Highest Award For Our Exhibit.



J. T. DONNELL & CO.

—MANUFACTURERS OF—

CORDAGE,

From Manila, American, Russia and Sisal Hemp.

—DEALERS IN—

WIRE ROPE, OAKUM, &c.

Washington St., Bath.

J. T. Donnell, C. R. Donnell, J. G. Donnell.

S. Dillaway, Manufacturer of all kinds of Thin Clothing, and agent for the Remington, White, Household and New Home Sewing Machines, Houses to rent, Bath. In a general way, everybody realizes that the fifty millions of inhabitants contained in this country must be clothed somehow, but very few stop to think of the magnitude of the job. It is made all the larger by the variability of our climate, for a suit that would be entirely comfortable at one time of year, would be insufferably hot at another. But "many hands make light work" and that there are "many hands" engaged in the manufacture of clothing hereabouts, may be seen from the fact that a single maker, Mr. S. Dillaway, doing business on Centre Street, employs three hundred assistants. The gentleman mentioned, manufactures all descriptions of Thin Clothing and occupies premises of the dimensions of 20x65 feet, comprising two floors. He is well known to dealers throughout the State, and the product of his work rooms finds a ready and constant sale. Mr. Dillaway has been identified with his present line of business since 1857, and was born in Belfast. He acts as agent for the "Remington" the "White" Household and New Home Sewing Machines, and can quote bottom prices on any one of these popular articles, Mr. Dillaway is heavily interested in real estate matters and is looked upon as a high authority concerning such. He has many desirable houses to rent, and no one contemplating an investment in local real estate should omit giving him a call.

George Snell, successor to Samuel D. Haley, Manufacturer and Dealer in House and Ship Furniture, Feathers, Mattresses, Looking-Glasses, &c., Warehouse at the old stand, Front Street, Bath. One of the landmarks of Bath, is the building occupied by Mr. George Snell as a furniture warehouse, for this structure was erected over half a century ago and has been identified with the Furniture business since 1837, operations having been begun at that time by Mr. Samuel D. Haley who was succeeded by the present proprietor in 1832. Mr. Snell was born in Boston, Mass., and is generally regarded as one of the most enterprising, as he is certainly one of the most popular, merchants in this city. The premises occupied, are of the dimensions of 25x60 feet and comprises three floors, a very heavy stock being carried consisting of House and Ship Furniture, Feathers, Mattresses, Looking Glasses and House Furnishing Goods in general. One reason of the high standing held by this establishment, is the perfect dependence that may be placed on the quality of the articles sold here. Mr. Snell takes his customers into his confidence and uses them as he would like to be used himself were the positions reversed. While prices here rule as low as anywhere, in no case is mere show attained by the sacrifice of genuine merit, and as a consequence Mr. Snell's goods have a well earned reputation for durability and general excellence. The assortment carried is sufficiently varied to make it easy to find articles suited for use under all circumstances, and polite assistants are at hand to lend all desired aid, in making a selection.

John L. Purington, Dealer in Dry Goods, and full assortment of Mme. Demorest's reliable Patterns, 3 Bank Block, near the Post Office, Front Street, Bath. One of the oldest established business enterprises carried on in this city, is that of which Mr. John L. Purington is the proprietor, located at No. 3 Bank Block, near the Post Office, Front Street. The undertaking in question is as well-known as it is well-established, for Mr. Purington does a large business, and there are very few ladies who think of "shopping" in Bath, without calling at this popular store. There they are sure to find as fine a line of Dry Goods as can be shown in this vicinity, and are also sure of being courteously received and promptly waited upon. The premises occupied, comprise one floor and a basement and measure 20x60 feet. The stock on hand consists of Dress Goods, Laces, Hamburgs, Gloves, Hosiery, Hoop Skirts, Corsets, Gossamer Capes, Table Linen, Mme. Demorest's Reliable Patterns, Cloth for men and Boys wear etc., and embraces all the most fashionable novelties, in addition to the staple goods always in demand. Mr. Purington was born in Bath, and is a member of the Free Masons. He began operations in 1861, and has therefore been identified with his present business for considerably over a quarter of a century. As may be supposed, he has an exceptionally thorough knowledge of it in every department, and as he enjoys the most favorable relations with wholesalers, he is in a position to buy to the best advantage, and therefore to offer his patrons reliable goods at prices as low as can be named on articles of equal excellence.

J. H. Shepard, House, Ship, Sign, Fresco, and Ornamental Painting, Gilding, Glazing and Paper Hanging, 787 Washington Street, Bath. It is rather curious, how reluctant some people are to spend a dollar on Painting, for it would seem as if everybody must understand that there is some use to paint, aside from its value for ornamental purposes, "Beauty is only skin deep" it is true, but a surface beautified by paint, is made more durable as well as more pleasant to the eye, and hence a gain is made in two ways. There is one thing however that should be borne in mind, and that is, that the kind of stock used and the manner in which it is applied, have everything to do with the economy of the process. Cheap and poor stock is practically useless, and even good stock must be used properly to get satisfactory results. The moral is plain, have your painting done by a reputable man, who has a reputation for skill as well as for honesty. No one could be found, more exactly filling these requirements, than Mr. J. H. Shepard of this city, and since he founded his present business in 1874, he has repeatedly proved himself capable of undertaking anything in the house-painting and decorating line, and carrying it out to the entire satisfaction of all parties concerned. Mr. Shepard is a native of Bath, and his place of business is conveniently located at the corner of Center and Washington Streets. Employment is given to an average force of six assistants, and all orders are filled at short notice, and at the lowest rates consistent with the use of standard stock and the employment of skilled labor.

J. C. Higgins & Son, Photographers, Landscape Work and Interiors a Specialty, Front Street, Bath. The art of Photography has its divisions and sub-divisions, the same as any other industry or profession of equal importance, and in order to be sure of obtaining the best possible results, it is an excellent idea to learn what photographers make specialties of certain things, and to place orders accordingly. For instance, if anything in the line of Landscape or Interior Work is wanted, it would be foolish to go a photographer who seldom or never does anything in this department, when such a house as that of Messrs. J. C. Higgins & Son exists, for the firm in question make a specialty of Landscape Work and Interiors, and obtain effects which would otherwise be impossible. Mr. J. C. Higgins began operations over a quarter of a century ago, for it was in 1862 that he started his present enterprise. In 1887 his son became associated with him under the present firm-name, and the future of the business looks as promising as its past has been honorable. Mr. Higgins is a native of Boston, and is connected with the Free Masons, the Odd Fellows and the Knights of Pythias. It is hardly necessary to mention that he is extremely well-known throughout this vicinity, for during his long business career, it is but natural that he should have made many friends and almost innumerable acquaintances. The premises utilized are located on Front Street, and are of the dimensions of 18x75 feet. They are very completely equipped, and every facility is at hand for the prompt and artistic filling of orders. Employment is given to three assistants, and Portraits, Landscapes or Interiors will be furnished at short notice, finished in the highest style of the art, at prices that are sure to prove entirely satisfactory.

Read Nichols, Dealer in Lime, Cement, Hair, Sand, Calcine Plaster, Centers and Brackets, Fire and Common Brick, Pressed Hay, Cement and Akron Pipe for Drains, etc., Commercial Street, Bath. It is obvious that those houses dealing in Building Materials must occupy a very important place in the community, for building is constantly going on, and the demand for Lime, Cement, Bricks, etc., is correspondingly great. Prominent among those dealing in these and similar commodities, is Mr. Read Nichols, doing business on Commercial Street, in this city, and those wishing anything in the line of Cement, Hair, Sand, Calcine Plaster, Centers and Brackets, Fire and Common Brick, etc., should by all means give him a call, as he is prepared to quote bottom prices on *strictly reliable articles*. Pressed Hay, Drain Pipe, (Cement and Akron) are also handled very extensively, and mason work is done at very short notice in a thoroughly satisfactory manner. Mr. Nichols was born in Bowdoin, Me., and has been identified with the present enterprise since 1876. The premises utilized by him comprise a store of the dimensions of 20x70 feet, and yard room measuring 20x40 feet. A sufficient number of assistants are employed to enable all orders to be attended to without delay, and the stock on hand is so varied and complete as to render it easy to meet all demands at short notice. Only goods of standard quality are handled, and satisfaction is guaranteed to every customer.

Johnson Bros., (Successors to George Fisher), Ship Chandlery and Hardware of All Descriptions, Paints, Oils and Varnishes, Agents for the New Bedford Cordage Co., Front Street, Bath. An establishment doing a very large business and occupying a foremost position among similar houses in this section, is that carried on by Messrs. Johnson Brothers on Front Street. This enterprise had its inception in 1847, under the management of Messrs. Kendall, Richardson & Co., the present firm succeeding Mr. George Fisher in 1885. It is made up of Messrs. George W., Edward F., and Ernest A. Johnson, all of whom are natives of Bath, Edward F. being connected with both the Free Masons and the Odd Fellows. Both a wholesale and retail business is done, and the premises occupied comprise two floors and a basement, measuring 25x70 feet, and a storehouse 35x60 feet in size, containing two floors and a basement. Ship Chandlery is very extensively dealt in, and Hardware of All Descriptions is also handled very largely. Messrs. Johnson Brothers act as Agents for the New Bedford Cordage Co., John A. Roebling's Sons' Co. Wire Rope, J. B. Carr & Co.'s Troy Chain Works, American Ship Windlass Co. of Providence, R. I., Taunton Copper Co., Woodbury Duck, etc., all of which are the leading houses in the Ship Chandlery business in New England; also Agents for the Buckeye Mowing Machine. A full line of Paints, Oils and Varnishes is offered to select from, and orders can be filled without delay, any desired quantity being furnished at bottom prices. The management of this enterprise is liberal and progressive, and customers will find that their interests are considered as identical with those of the firm. No false representations are made under any circumstances, and mistakes will be cheerfully rectified, if due to any fault of the concern or its employes.

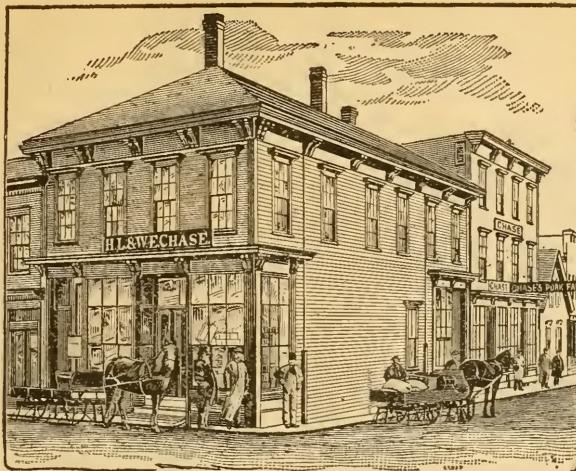
T. L. Nichols, Dealer in Provisions, Groceries and Ship Stores, Corner of Washington and South Streets, Bath. It is not difficult to obtain a correct idea of the estimation in which the establishment carried on by Mr. T. L. Nichols, at the corner of Washington and South Streets, is held by its patrons and by the public in general, for few, if any enterprises of the kind, located in this city, are better known or more highly spoken of. Mr. Nichols is a native of Georgetown, Maine, and has been identified with the establishment referred to since 1869, so that there has certainly been ample opportunity for him to make the public familiar with his methods. One floor and a basement are occupied, their dimensions being 20x50 feet, and employment is given to two efficient assistants. The stock on hand bears evidence of skillful selection, and comprises Provisions, Groceries and Ship Stores in almost endless variety. Mr. Nichols is in a position to obtain his supplies on as advantageous terms as any dealer in town, and as he is satisfied with small profits, it follows that his prices will bear the severest comparison with those quoted by other houses. We need hardly say that no misrepresentation is allowed in this establishment, for no store could hold the reputation that this one does unless it were conducted on strictly honorable principles.

A. J. Snow, Merchant Tailor, Front Street, Bath. One of the best ways in which to save money, is to know how to spend it, and although this may seem a paradox, it is nevertheless undeniably true. The question of first cost is, to be sure, an important one, but it is no more so than several others which should be considered when making purchases, for durability, fit, suitableness, etc., all have a decided bearing on the question of whether clothing, for instance, be cheap or dear. A thoroughly-made custom garment will, with proper usage, look shapely and trim after six months of wear, while a ready-made article will generally be shabby and unrepresentable by that time. The different materials used in the trimmings, the difference in the care with which the sewing, etc., is done—all these points go to make up the superiority of custom work, and the slight difference in price is fully compensated for, as those who have tried both kinds of clothing will generally agree. Mr. A. J. Snow of this city, is well-known among those who pay careful attention to dress, and his establishment on Front Street is a favorite resort with the most discriminating buyers. Premises of the dimensions of 20x60 feet are occupied, and every facility is at hand to do a strictly first-class merchant tailoring business. A full and skillfully selected assortment of Standard and Fashionable Fabrics is always kept on hand, and visitors will find both Foreign and Domestic Manufacturers of Fine Woolens fully represented. Employment is given to from eight to ten efficient assistants, and the individuality of each customer is carefully studied, a perfect fit being guaranteed. Mr. Snow is a native of Bath, and is master of his business in every detail. His prices are low, and no poor work is allowed to leave his establishment.

C. A. Hooker, Manufacturer and Dealer in Coffee, Cream Tartar and Spices, Salt, Corn, Meal, Feed, &c., Commercial Street, Bath. Grist mills are by no means so uncommon as to be special objects of interest to the public, but spice mills are not so frequently met with, and the community is so immediately and deeply concerned in the securing of a supply of Pure Spices, Coffee, etc., that an establishment which provides these commodities is worthy of special mention in our pages. Therefore we need not apologize to our readers for calling their attention to the enterprise carried on by C. A. Hooker on Commercial Street, for since this gentleman began operations in 1875, he has gained an enviable reputation on account of the uniform excellence of the goods in which he deals. He has a well-equipped Grist, Spice and Salt Mill, also the largest Roller Mill in the State for Grinding Corn into Meal, and does a large and increasing business, both wholesale and retail, employing two competent assistants. Coffee, Cream Tartar and Spices of All Kinds are supplied in quantities to suit, and Salt, Corn, Meal, Feed, etc., are also offered at the lowest market rates. As may be supposed from the facilities at his command, Mr. Hooker is able to fill orders without delay, and to meet all competition, both in quality and price. He is a native of Gardiner, and his success is in a great measure due to the close personal attention he gives to every detail of his business.

A. Hatch, Photographer, Front Street, Bath. It is a curious fact that many people who would never think of placing all artists on a level, seem to believe that all photographers can attain equally good results. Even were photography purely a mechanical process, (which is by no means the case), this assumption would be illogical, for everyone knows that mechanics following the same trade vary greatly in skill, and when it is borne in mind that a perfect photographic portrait is the result of artistic "retouching," lightning, etc., and that these processes must be varied to suit different individuals, it becomes plainly evident that really first-class photographers are artists as well. Compare such work as is done by Mr. A. Hatch, at his studio on Front Street, with that too often set before the public, and the difference is discernable at a glance. Mr. Hatch has carried on business here fully a score of years, having begun operations in 1869, and his reputation is unsurpassed, having been built up by conscientious and skillful work. He is a native of Litchfield, and is connected with the Free Masons and the Knights Templars. Three rooms are utilized, measuring 20x60 feet, and all the facilities employed are first-class in kind, and modern in style, enabling Mr. Hatch to carry on photography, in its various branches, to the satisfaction of all concerned. Particular attention is given to the proper representation of ladies' dresses, etc., and some very beautiful results have been obtained in this line. Children are also given especial care, and all work is done at very reasonable rates.

L. H. Andrews, Merchant Tailor, Centre Street, Opposite City Hall, Bath. Every man, and especially every young man, owes it to himself to dress neatly and in good taste, for appearances have to be consulted in every-day life, and dress certainly influences appearances to a marked degree. There are many people who have all their clothing made to order, and there doubtless would be many more, were it generally understood that this involves no such great expense as is imagined by the majority. A call at L. H. Andrews' on Centre Street, opposite the City Hall, will result in much being learned regarding this matter, for Mr. Andrews is one of our leading Merchant Tailors, and is well-prepared to give information concerning Clothing and its cost. Premises of the dimensions of 20x60 feet are made use of, and employment is afforded to four competent assistants. Mr. Andrews has carried on his present enterprise since 1876, and has built up a very satisfactory amount of trade. The strong points of the Clothing made at this establishment are the perfection of fit attained, and the durable nature of the garments turned out, while the prices are but a trifle in excess of those named on First-class Ready-made Clothing. Goods of all description are carried in stock, and both the man of fashion and the merchant of quiet taste, can here find fabrics expressly adapted to their use. Mr. Andrews is always fully up to the times as regards the adoption of the latest fashionable novelties, and his garments will not suffer by comparison with those produced at Portland, Boston, or other large cities. In fit, cut and style they are unexceptionable, while for workmanship they are equalled by few.

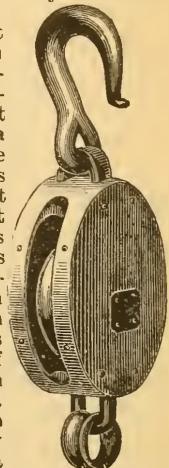


H. L. & W. E. Chase, Successors to H. L. Chase, Dealers in Provisions & Groceries, Teas, Coffees & Spices a specialty; also best grades of Flour, cor. Washington & Center Sts.; also Pork Packers, Wholesale and Retail Dealers in Pork, Lard, Hams, Ribs, Bologna, Ham and Pork Sausages, Head Cheeses, etc., 773, 775, 777 Washington St., Bath. The firm of H. L. & W. E. Chase is of comparatively recent origin, being formed in 1857, but the enterprise carried on by this concern was inaugurated over a quarter of a century ago, it being started by Mr. H. L. Chase in 1802. This gentleman is a member of the Free Masons and Mr. W. E. Chase is connected with the Knights of Pythias, both are natives of this city. Groceries and Provisions are dealt in very extensively and particular attention is paid to the handling of Teas, Coffees, Spices and Molasses, some of the choicest grades in the market being constantly carried in stock and the prices being placed extremely low for goods of such superior quality. The most desirable and popular brands of Flour are also to be had at this store in quantities to suit as well as Canned Goods of every description. The store is 40x60 feet in dimensions and employment is given to two efficient assistants besides a bookkeeper. A very important department of the business is that devoted to Pork Packing, this being carried on a large scale in a three story building measuring 40x40 feet. Here there are six assistants employed and both a Wholesale and Retail trade is conducted. Pork in all its many forms being supplied at the very lowest market rates. Lard, Hams, Ribs, Bologna, Ham and Pork, Sausages, Head Cheese, etc., are all offered at moderate prices and orders will be filled at short notice, satisfaction being guaranteed. They have recently enlarged their quarters and added a full stock of Grain and Feed. Buying in car lots, shipped direct from the West they are enabled to sell in large or small quantities at a low figure. In this as well as the other departments their trade is steadily increasing.

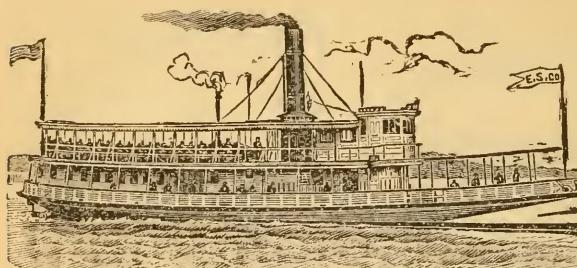
J. S. Jackson & Son, Block Manufacturers, Front Street, Bath. A well-known and old established house, and one of the oldest Block making establishments in the country is that of

J. S. Jackson & Son on Front Street. No better recommendation can be asked for than the fact that this factory has stood the storms of competition successfully for one hundred years. This business was established by the father of the late William Ingalls. The latter succeeded to the business. On his death the present firm assumed control and are excelling all previous efforts, and are now to be excelled by no one in this country. The greatest stride which the Block industry has witnessed is that of making a Block with the wearing parts so arranged that

a sufficient amount of lubricant is stored within the Block as to keep the parts well oiled as long as the Block lasts, and although the quickest steam hoisting has been done with this new patent, yet there seems to be no end to the amount of work which can be done with hardly any perceptible wear. This new invention has been very successfully put forth by this firm. They also make a specialty of Galvanizing, and this department is the most thoroughly equipped in this part of the country, for vessel work of almost any length and size.



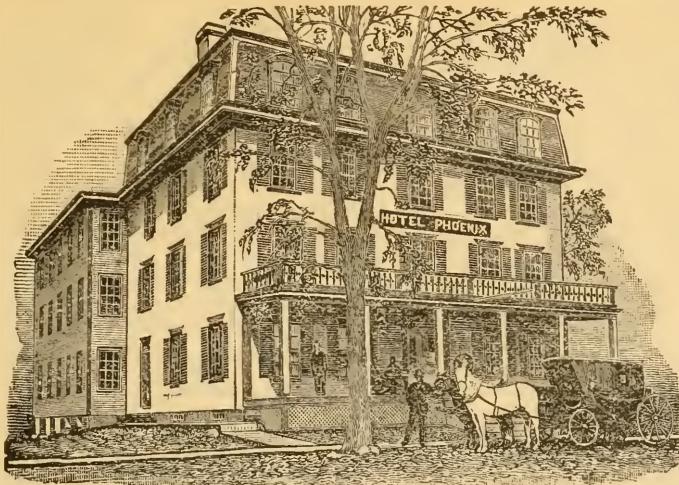
W. Hawthorne, Merchant Tailor, Front Street, Bath. No man can afford to despise the influence of dress. There is, of course, such a thing as wasting money on clothing, but the mistake many men make is in going to the other extreme and dressing cheaply and shabbily, and the result can hardly be favorable. To dress well and fashionably need not cost a great deal of money. Exercise discrimination in choosing a tailor, and be guided in some degree by his advice. It is for his interest to use you well, and it is for your interest to use him well. He will do his best to keep a steady customer, and you will find that a tailor accustomed to your form can fit you more perfectly than a stranger. Mr. W. Hawthorne of Front Street, has many a steady patron, for he has been in business here since 1844, and has built up an extensive and desirable trade. Our readers will find it very difficult to learn of an establishment offering more solid advantages to its customers than this one, for Mr. Hawthorne is liberal in his methods and makes it a point to give a generous equivalent for all that he receives. A Large and Varied Stock of Fine Foreign and Domestic Sutlings, etc., is constantly carried, so that selection is rendered an easy matter. Employment is given to from eight to ten competent assistants, and all that good workmanship and low prices can do to satisfy patrons, is done at this popular store.



This passage opens directly upon Mouse Island, where the first landing in the harbor is made. To the left one and one-half miles is the beautiful and growing village of Boothbay. In front about a mile east is Spruce Point with its handsome evergreen woods and new club house and landing. Beyond lies Ocean Point, with its hotel and neat cottages. Seaward is seen Squirrel Island with its hundred well-kept cottages, chapel, hall, etc.

Boothbay Harbor. Boothbay Harbor is situated on the coast of Maine between the mouths of the Kennebec and Damariscotta Rivers, distant about twelve miles from the city of Bath in a direct line, and about sixteen miles by the winding course of the lovely deep water channel, which is navigated daily by the steamers running between Bath and Boothbay. This is one of the best locations on the coast of Maine for summer residences and tourists. Each year brings renewed evidence of this fact, in the increasing tide of summer travel which seeks rest and recreation among its picturesque islands and shores. Some of the best lands about this harbor have been taken up by land companies and other associations, and are being rapidly improved by building of roads, clearing, grading and building of handsome cottages. Boothbay has a solid basis of prosperity in its safe, beautiful and spacious harbor, its picturesque surrounding hills and scenery, and its accessibility to railroad and steamboat communication at Bath without making a rough sea trip. This harbor is a paradise to lovers of yachting, rowing and fishing. Its deep-sheltered bays are free from strong tides and squally winds, and excellent fishing grounds are reached by less than an hour's sail. It is the constant resort of coasting and fishing vessels and passing yachts and steamers. The town of Boothbay Harbor presents an exceedingly neat, cleanly and prosperous appearance, has good stores and markets, excellent roads and fine drives about the surrounding hills, from which views of the coast are constantly obtained of unsurpassed beauty. The town will soon be supplied with pure spring water from a system of water-works to be immediately built. Travelers are well provided for at two good public houses, and a fine summer hotel has been planned by the Boothbay Land Co., and will no doubt soon be erected. One of the great attractions of a trip to Boothbay is a sail on the lovely and picturesque route of the neat, fast steamers of the Eastern Steamboat Co. Crossing the Kennebec and leaving it directly opposite Bath, the steamer passes the draw-bridge spanning the narrow passage between Woolwich on the left and the island of Arrowsic on the right, crosses Nequasset Bay and enters the narrow tortuous and rushing waters of Hellgate, which soon widen into the broad bay of Hockomock, crossing which a narrow, deep channel is entered which divides the islands of Westport on the left from Georgetown on the right. After a beautiful sail the steamer enters the narrow strait between Boothbay on the left and the island of Southport on the right.

Geo. P. Davenport, Broker, Insurance, Bonds, Stocks, Shipping and Real Estate. Office over Telegraph Office, opposite Sagadahock House, Bath. One of the busiest offices to be found in this city, is that of Mr. George P. Davenport, son of Hon. Charles Davenport, President of the Bath Savings Institution, also President of the Lincoln National Bank, located on Front Street, Opposite the Sagadahoc House, for this gentleman does a very extensive Brokerage Business in Bonds, Stocks and Real Estate, and conducts one of the most popular Insurance Agencies in this section. He is a native of Bath, and is widely known here, having been identified with his present enterprise since 1878. Much of Mr. Davenport's popularity with the general public is due to the policy he pursues of cheerfully giving information relative to the varied interests which he represents. He recognizes the fact that many who wish to make investments have not time at their disposal to personally make investigation as to the desirability of the many securities on the market, and hence is always ready to lend the benefit of his experience and knowledge, or render any other aid that is in his power to give. Fire, Marine and Accident Insurance Policies are written in the most reliable and liberal companies, among those represented being the Lancashire Insurance Co., the Western Assurance Co., the Commercial Union Assurance Co., the Holyoke Mutual Insurance Co., the Traders' and Mechanics' Mutual Insurance Co., and the Accident Insurance Co. of North America, which have already paid out hundreds of dollars to Bath claimants alone. No more liberal terms can be made elsewhere than those offered by Mr. Davenport, and such of our readers as wish to obtain the most absolutely certain insurance at the lowest possible rates, will find it for their interest to place their orders here. But while Mr. Davenport has a large correspondence in connection with Insurance, Bonds, Stocks and Real Estate, the largest proportion of his business is in connection with *Shipping*. All classes of Shipping Property are Bought and Sold by Mr. Davenport. Being a large owner in Shipping, he is brought in contact with parties owning this kind of property, and knows the value of vessels. Parties having them for sale, and those wishing to buy, can obtain desirable information in connection with Shipping, as well as in regard to Bonds, Stocks, Real Estate and Insurance, by calling at the office of Geo. P. Davenport, Broker, Bath.



Hotel Phoenix, formerly Bath Hotel, 716 Washington Street, Bath. Terms \$2.00 per day; Welch Bros., Proprietors. This Hotel is pleasantly situated on Washington Street, two minutes walk south from the depot. It commands a fine view of the Kennebec River and harbor. It has been thoroughly renovated and newly furnished; contains all the modern improvements, such as electric lights, electric bells, hot and cold water, bath-rooms, &c., &c. Since March, 1883, when the house was opened, it has been favored by a liberal patronage, and all speak in praise of the management and service. Although new to the business, the Messrs. Welch Bros. have succeeded in placing the Phoenix to the front as one of the best two-dollar houses in the country. Tourists and traveling men will find at the Phoenix all the comforts of home.

Charles F. Hayden, Watches, Jewelry, Nautical Instruments and Publications, 106 Front Street, Bath. Although the most of us think that we can select such commodities as clothing, groceries, boots, shoes, etc., or any articles in common use, with considerable confidence, when we buy Watches, Jewelry or Silverware, we depend almost entirely upon the honesty of the dealer. Of course all persons have their tastes in these articles, and know what suits them, so far as mere appearance is concerned, but, if we desire to be sure of our money's worth, and to know just what we are buying, it is obvious that ordinary prudence demands our purchasing anything in this line from thoroughly reputable dealers, and those who neglect this precaution have only themselves to blame if the result is not satisfactory. Without desiring to exalt one house at the expense of another, we must still call our readers' attention to the advantages offered to patrons of the establishment of Mr. Charles F. Hayden, 106 Front Street, for the goods sold here are not only excellent in quality, but are low priced, as a careful comparison will soon prove to anyone's satisfaction. Mr. Hayden, a native of this city, continues a business which has been both actively and honorably carried on

by closely connected concerns for nearly forty years in the same store. The Watch and Jewelry business has also in connection with it a large one in Nautical Instruments, Charts and Publications, Mr. Hayden being agent of the U. S. Coast Survey, and also Hydrographic offices. His Jewelry and Silverware stock is both extensive and attractive, being almost entirely of the latest styles and novelties, and will pay an examination. Everything sold being warranted to be as represented at the time of sale.

C. T. Hooper & Sons, Dealers in Wall Paper, Curtains and Fixtures, Paints, Oils, etc., 154 Front Street, Bath. The enterprise carried on by Messrs. C. T. Hooper & Sons, in their elegantly fitted-up store, No. 154 Front Street, was inaugurated a quarter of a century ago, operations having been begun by Messrs. Howes & Hooper in 1864. In 1883 Mr. C. T. Hooper became sole proprietor, and in 1889 the existing firm was formed. It is constituted of Messrs. C. T., C. H. and F. E. Hooper, the senior partner being a native of Skowhegan, while both his sons were born in this city. Mr. C. T. Hooper served in the army during the Rebellion, first acting as Orderly Sergeant and subsequently holding a commission as Lieutenant in the Third Maine. He was a member of the Bath City Council for five years, and is very widely known throughout this city and vicinity. The firm do a very large business, as may easily be judged from the magnitude and the variety of the stock carried, and the prices quoted on the goods offered go far to explain the popularity of the establishment, the lowest rates are adhered to, and the goods are in every instance guaranteed to prove as represented. The premises utilized comprise three floors, the ground floor being 54x18 feet in dimensions, while the combined area of the two upper floors is about the same. The store has recently been elaborately fitted up, and is supplied with electric lights and other modern improvements, the stock being displayed to excellent advantage, and customers being given every opportunity to choose intelligently and satisfactorily. The assortment of Wall Papers includes the latest artistic novelties, as well as a full line of Staple Patterns, the leading manufacturers being represented, and so great a variety of styles and shades offered that all tastes and all purses can be suited. Curtains and Fixtures, Paints, Oils, Varnishes, etc., are largely dealt in. Orders for Painting and Paper-Hanging will also be executed in first-class style. This is one of the most important departments of the business, and no concern in the State has better facilities or a higher reputation to maintain.

D. T. Percy & Son, Dry Goods and Carpetings, (Percy Block); Crockery and Paper-Hangings, (Union Block); Dry and Fancy Goods, (Granite Block), Bath. There are three mercantile establishments carried on in this city, each representative in its line and independent of the others, and yet all three are conducted by members of one family, under the common firm-name of D. T. Percy & Son. The original establishment is located in Percy Block, Front Street, and occupies three floors and a basement, of the dimensions of 20x90 feet. Dry Goods and Carpetings are the chief commodities handled here, and the stock on hand is certainly large and varied enough to allow of all tastes and all purses being suited. Mr. D. T. Percy was born in this city, and has had more than thirty five years experience in his present line of business. He caters to all classes of trade, sells every description of Floor Covering, as well as Foreign and Domestic Dry Goods in general, and quotes bottom prices on dependable articles in every department, employing seven courteous assistants, who show callers prompt and painstaking attention. Paper-Hangings are as important as Carpets, where interior decoration is concerned, and in order to choose such intelligently, no better course can be taken than to visit the spacious store in Union Block, carried on by Messrs. D. T. and Frank H. Percy. This firm have been in business a little over ten years, and from the first

have carried a full line of Paper-Hangings and Borders, which they offer at very reasonable prices. The stock comprises the latest artistic novelties, as well as more staple products, and must be seen to be appreciated. Silverplated Ware, Crockery, Glass, Lamps, Chandeliars, etc., are also largely dealt in, the premises comprising three floors, measuring 20x90 feet, the space thus obtained being fully availed of. Three assistants are employed, and goods will be cheerfully shown and prices given. The third and last of the stores to which this article has reference is located in Granite Block, Front Street, and is devoted expressly to Dry and Fancy Goods, Messrs. D. T. and Augustus A. Percy being the proprietors. This enterprise has been under its present management since 1836, and is steadily developing, greater inducements being offered every year, and no pains being spared to continue to deserve the full confidence of the public. Two floors and a basement 20x60 feet in size are made use of, and employment is given to five assistants. Dry and Fancy Goods of all kinds are dealt in, and a specialty is made of offering the latest novelties as soon as they make their appearance in the market. It is generally conceded that no house in this section makes a better showing in this respect, and the prices quoted will also bear the most severe comparison with those named elsewhere.

Equitable MORTGAGE COMPANY.

STATEMENT.

Capital Subscribed,	- - - - -	\$2,000,000.00
Capital Paid in (Cash),	- - - - -	1,000,000.00
Surplus and Undivided Profits,	- - - - -	115,444.82
Assets,	- - - - -	4,935,940.25

SIX PER CENT DEBENTURES

AND

GUARANTEED FARM MORTGAGES.

The interest coupons of these Debentures and Mortgages are payable semi-annually at any of our offices, and the coupons will be accepted by all banks as cash. Our mortgages are upon improved farms only. We loan no money on the unduly stimulated property of the towns and cities. We loan no money upon any farm until the property has been examined by a salaried employee of the company, and the borrower investigated. Our Debentures are secured by an equal amount of mortgages deposited with the American Loan and Trust Co. of New York, as trustee, and are further secured by the capital and assets of the Equitable Mortgage Co. Also,

MUNICIPAL BONDS.

OFFICES:

NEW YORK,	208 Broadway
BOSTON,	117 Devonshire Street
PHILADELPHIA,	Fourth and Chestnut Streets
LONDON, ENGLAND,	150 Leadhall Street

SEND FOR PAMPHLET.